



KCS procurement
services

ISSUE 4 – NOVEMBER 2022

procurement *matters*

Infrastructure Management in the Public Sector

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Coming Soon!

Our 5th edition will be available in the new year. Subscribe so you don't miss out!

[Subscribe now](#)

In this month's edition

Infrastructure Management

Our 4th issue of Procurement Matters, where you can find out more about the ever changing shape of the workplace and how infrastructure management is taking a key place on the agenda for public sector.



DRIVING TOWARDS ELECTRIC VEHICLES.

ENERGY EFFICIENCY: HOW WASTE CAN SAVE ENERGY.

HOW HAS THE LANDSCAPE OF FACILITIES MANAGEMENT CHANGED?

PHS INSIGHT INTO PERIOD EQUALITY FOR ALL.

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Electric Vehicle Charging Points



Electric vehicle drivers are moving from home charge points to fast-improving public charging facilities.

A YouGov survey has revealed that only 56% of EV owners now charge at home (down from 78% in 2021)

- 20% charging at shopping centres
- 20% at work
- 11% at hotels
- 8% at restaurants.

“The research also shows reliability of out-of-home charging remains an issue with 9% of UK EV owners, while 7% are frustrated by complexity of payment and 59% feel that lack of EV roaming, which would allow drivers to access different providers’ chargers and networks, is a major frustration.

A quarter (25%) of current EV owners now cite lower running costs as their favourite thing about EV ownership, ahead of 21% stating environmental benefits.” (Fleetworld, 2022)

[Find out more](#)

As the preference for public charging facilities increases we want to ensure you are getting the best possible solution for your organisation whilst being compliant.

Check out our Electric Vehicle Charging Point Frameworks:

[Electric Vehicle Charging Points Y18019](#)

[Electric Vehicle Charging Points & Associated Services Y21002](#)



We asked for your feedback on driving electric!

Recently we ran a survey asking customers from our electric vehicle scheme how they found the experience of driving electric. Discover some of the key findings and insights below:

Driving Towards Electric Vehicles



88%

revealed it was “**very easy**” driving electric vehicles



43%

stated they were unaware of the funding for electric vehicle charging point developments



When asked how far did you have to travel from home to your nearest charging point?

52%

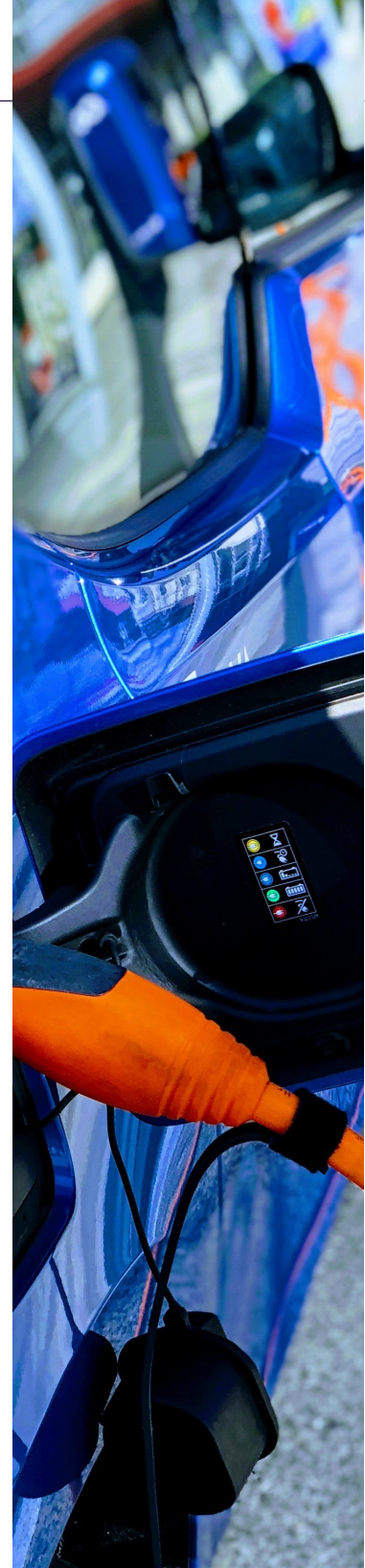
expressed that they only had to travel between 0-2 miles to their nearest charging point

[See full findings](#)

Maintaining the momentum of the UK's transition to Electric Vehicles (EV)

The UK Electric Fleets Coalition, run by international non-profit Climate Group, launched a seven-point plan in June 2022 to help the new government maintain the momentum behind the UK's transition to electric vehicles (EVs).

1. Ensure the planned zero emission vehicle (ZEV) mandate is ambitious, simple and well-implemented to encourage automakers to increase supply
2. Provide grant certainty for vans – with any changes to the current system announced well in advance
3. Make a commitment to maintain favourable Benefit-in-Kind rates for EVs until at least 2026
4. Increase the Advisory Electricity Rate in line with increasing energy costs to reimburse electric company car mileage
5. Implement a tendering process for the installation of charging infrastructure, which will help businesses offset the cost of upgrades
6. Provide continued access for local authorities to the Government's LEVI charging infrastructure fund until at least 2028
7. Introduce 'a right to plug', allowing EV drivers to request access to chargers in their local area



“ The transition to low and zero emissions vehicles is a key enabler for us to become a net zero business by the end of March 2031. Together with Openreach, BT Group is leading the way, but to get there, we need to be confident that the supply of vehicles, components and charging points to keep our vans on the road will be sufficient. This needs to be a team effort with the Government removing obstacles and introducing supportive policies which drive the necessary bold action required to transition to a low-carbon economy. ”

Gabrielle Ginér, head of environmental sustainability, BT Group

[Discover more](#)

How to get your fleet EV-ready

There will be significant changes needed for many organisations as they transition their fleets to electric, but there is plenty of advice and support available:

Charging infrastructures

Organisations have important decisions to make regarding the procurement and installation of EV chargers as there are many factors at play.

Natasha Fry, Head of Strategic Accounts at Mer says:

“At Mer we believe that you should install the right infrastructure, rather than chargers that will be more expensive and will not deliver a return on investment,” she explains. “Sometimes rapid chargers are the best option, but not always.

“We work with our customers on their journey, from specification through to installation, operation and maintenance. Fleet managers are not charging experts and they shouldn’t have to be – that’s our job.”

Mer is an awarded supplier on our Electric Vehicle Charging Points & Associated Services framework.

[Check it out](#)



Data drives decisions

Complexities such as initial costs, misinformation, potential negative driver experiences and lack of access to experienced servicing, maintenance and repair could impact an organisation’s decision to implement EVs within their fleet.

But with the support of government incentives and investment in charging infrastructures, there are more opportunities to embark on the EV journey.

Here are some government grants that can support your organisations EV infrastructure:

[Discover more](#)

Insurance support

Customers are now looking at the car industry post 2030 and willing to make the switch to electric vehicles. With the support of insurance providers, organisations are able to utilise a cost-effective way to fund vehicles through leasing, allowing flexibility for fixed monthly costs and a low initial outlay.

To summarise, getting your fleet EV-ready will not be an overnight transition but ensuring you have made the right decisions and chosen the best route for your organisation, you will be on your EV journey in no time! It’s now your chance to make a commitment to reducing your carbon footprint.

[Find out more](#)

Price increase slams electric vehicles as well?

Over the year fuel prices have been climbing and now the attention is on electric vehicles. Whilst many thought converting to electric was the safer option, there are still upcoming issues to face.

Raw materials are set to soar meaning that fueling your car just got a whole lot more expensive.

Although electric vehicles do not need fueling, this unfortunately does not mean they are unaffected. They are facing a different battle.

The manufacturing of electric vehicles is where it gets tricky, the batteries that power the vehicles have a number of key components. As costs rise and raw materials become even harder to get hold of, the

supply of EV’s are reduced and lead times increased.

Advice to you - if you want or have been thinking about changing to electric, the time is now. For more information contact our fleet specialists today.

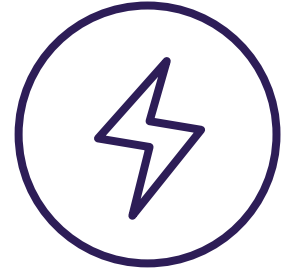
[Contact us](#)

To find out more about Electric Vehicle Charging Points visit our frameworks.

[Electric Vehicle Charging Points Y18019](#)

[Electric Vehicle Charging Points & Associated Services Y21002](#)

Energy efficiency: how waste can save energy



As the price of wholesale gas skyrockets, organisations have faced major risks and some find themselves unable to cope with the costs. There have been many initiatives and schemes that the Government and others have put in place to try and tackle the rise in energy bills and cost of living, but have you thought about what you can be doing at home?

Did you know Recycling Saves Energy

Every time a new product is made from raw materials, large amounts of energy are consumed. Recycling products decreases the amount of energy it takes to produce these items.



Using recycled scraps to make aluminium cans uses 95 percent less energy than making cans from raw materials



It takes 75 percent less energy to make recycled steel than steel produced from raw materials

4 STEPS



ENERGY IS USED IN THE STAGES

OF PRODUCT DEVELOPMENT:

- 1 EXTRACTION OF RAW MATERIALS
- 2 MANUFACTURE OF RAW MATERIALS INTO PRODUCTS
- 3 PRODUCTS USED BY CONSUMERS
- 4 PRODUCT DISPOSAL

Energy plays a role in all 4 stages!

Knock out one of those steps by recycling and you have energy.

For more recycling and energy-saving information: >>>

[Visit here](#)

Generating energy from waste – whether that’s electricity or heat – that can then be used in homes and businesses is a logical part of this move towards circular thinking. There are number of ways of generating energy from waste. These include combustion, gasification, pyrolysis, anaerobic digestion and landfill gas recovery.



[Learn more](#)

Did you know?

Our Waste Management framework can support you and your organisation to reduce waste and effectively save your energy. Our framework covers:

- Prevention
- Minimization
- Recycling
- Recovery
- Disposal

What does it include?

- Integrated Waste Management
- General Waste and Recycling
- Clinical, Chemical, Hazardous and Radioactive Waste
- Confidential Waste
- Supply of Wheelie Bins including Compactors/Balers
- Waste Disposal Authority (WDA) Household Waste Processing

[Find out more](#)

Property Strategy

The corporate report for the Government Property Strategy 2022 – 2030 has recently been released and highlights the strategic plans set out to “transform public estate to enable the updating of public services.” The mission of the strategy is to “ensure that the government estate helps to transform places and services; is small, better and greener; and is managed in a professional and increasingly commercial way.”

To find out more about the missions and the overall approach to implementation, read the [Government Property Strategy](#) [Read more](#)

Councils across the country are looking at how to make best use of their assets in order to support increasing demand for frontline services, the ongoing impacts of the pandemic, the current cost-of-living crisis and, for many, the need to increase investments caused by commitment’s to 2030 Net Zero targets. Whilst some may see the disposal of “surplus” assets as a concern, the aim is for the wider benefit to be felt by communities where money will be reinvested, such as within social care and education.

Our property frameworks cover:

- Temporary & Semi Permanent Buildings
- Property Refurbishment, Maintenance & Management
- Grounds Maintenance
- Total Facilities Management
- CCTV

[Find out more](#)

Our property management frameworks are being developed to support the ongoing change and management of properties, with an emphasis on:



Place



Process



Management



Sustainability

Looking for cost savings? Get accredited!!

ISO 14001 is a standard which helps organisations create an effective Environmental Management System to benchmark their current environmental performance and improve it.

What does environmental performance cover?

- Energy use
- Transport planning
- Materials reuse
- Renewable energy generation
- Waste creations
- Waste segregation
- Recycling

ISO 14001 gets organisations to think harder about the life cycle from cradle to grave of what they buy, use and dispose of – and as a result can help save considerable amounts of money!

Did you know?

[Read the full article here](#)



“A quarter of companies have been successful in winning more business once they had achieved ISO 14001; with a further 15% then being able to tender for work that was previously unavailable to them.” British Assessment Bureau

Want to get your organisation on the pathway to ISO accreditation and cost savings? Take the first steps [The Ultimate Guide to ISO 14001](#) | [British Assessment Bureau \(british-assessment.co.uk\)](#)

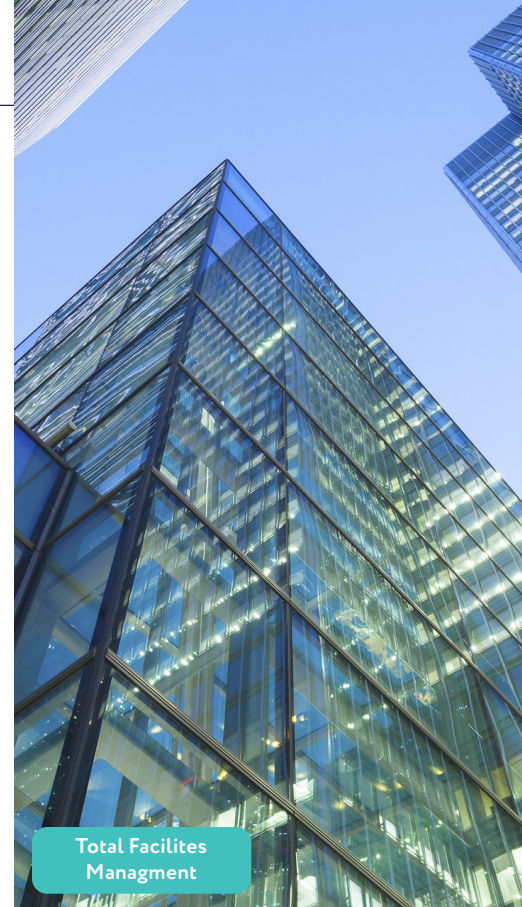
Total Facilities Management

How has the landscape of facilities management changed?

Much has changed in the last two and a half years, the onset of the pandemic brought change to the way we live and work and for many the shift has become a permanent one. This has had an impact on how organisations use their premises and facilities, with many creating spaces which enable more flexible ways of working.

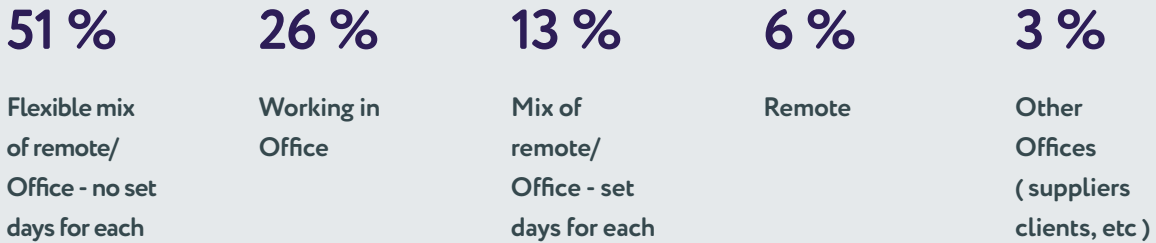
Informa Markets, the organisers of the Facilities Show, and Facilities Management Journal magazine collaborated on a survey looking at the facilities management sector and what the biggest challenges and opportunities are for facilities managers now and in the next year.

Some of the key headlines are:

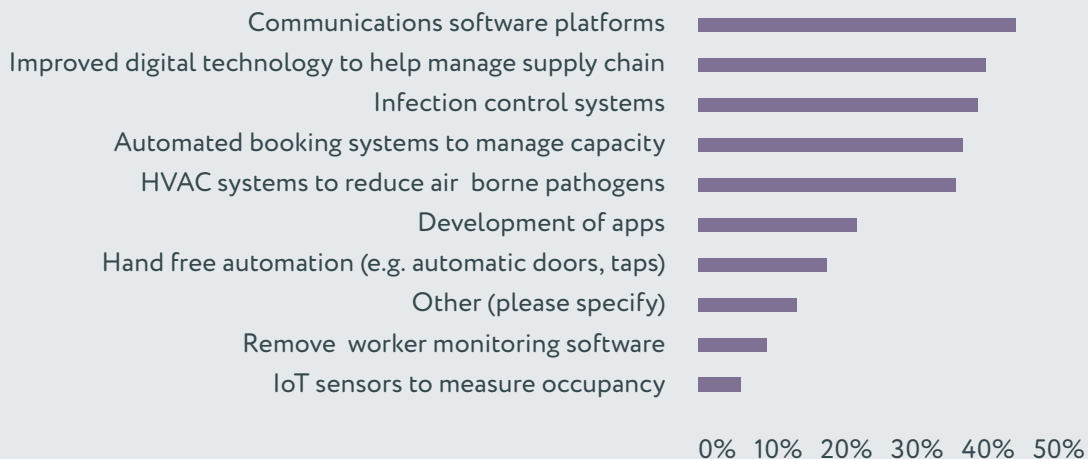


Current Work Practices

What are your current working arrangements?



What technology has your company implemented following Covid-19?



What do you think will be the longer-term impact of COVID-19 in regards to FM and Corporate Real Estate?

“The switch to Zoom/Teams meetings to enable hybrid working has highlighted that open plan office spaces require significant design change. FMS will also need to balance the health benefits of high levels of mechanical ventilation against competing factors on sustainability and increasing utilities costs.”

“True hybrid/ flexible working strategies will be adopted across businesses in order to retain employees. Covid has brought the

FM/CRE agile workplace agenda forward and enabled adoption by businesses who may have remained: 1 desk per person, 5 days a week. We are going to look to improve utilisation in our portfolio and we are about to launch a global resource booking system to look to reduce our office footprint. This is to drive cost savings and improve environmental credentials.”

“Health and cleaning requirements and provision will become a larger part of any planning for new builds or building redevelopment cost savings and improve environment credentials.”

“Adaptation of ventilation systems. Rationalisation of corporate real estate needs to align with flex working and impact on occupancy levels and needs.”

Thank you to Informa Markets and Facilities Management Journal for allowing us to share their report and insights

Discover more



Our Total Facilities Management framework has been created to support organisations with their workplaces. Total facilities management (TFM) is the process of combining and integrating all facility management services into a single contract and under a sole supplier to unify all service provisions, thereby reducing operational time and costs. Awarded suppliers are experts who have full knowledge of organisational needs and requirements, and will be sufficiently equipped with the expertise and technology required for the various service provisions a customer needs.

What does it include?

- Boiler installation/maintenance
- Building cleaning
- Security services
- Estate management
- Portable applicable testing
- Lift maintenance and installation
- Mail room
- Emergency response with out of hours call out and key holding
- And many other services

Want to find out more about the Total Facilities Management framework?

Find out more

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Period Equality for All

At phs, we believe everyone should have access to the period products they need. Schools, colleges, universities, business and the public sector have a vital role to play in ending period inequality in the UK and phs Group are here to support with an extensive range of period products, guidance and support to ensure no-one misses out because of their period.

We offer a variety of period products and free vend machines to suit different needs, including period pads, tampons, starter packs, sustainable reusable pads and menstrual cups – download our brochure here for more information.

[Download brochure](#)

Introducing our Hopper Vend Machine

Whether you are looking to provide free products in the workplace, or at your school, our Hopper Vend provides an easy way to offer any period product in your premises.

Turning waste into energy

It can take up to 300 years for sanitary products to decompose. To combat this, our phs LifeCycle Strategy aims to divert as much as 95% of our customers hygiene waste away from landfill by working with local energy from waste suppliers.



Turning used period products into electricity can help you achieve your sustainability goals!

Free resources!

We've created some useful resources, free for you to download, these include posters, informational guides, and lesson plans.

[Download resources](#)

To find out more about how you can support your employees or learners, contact our experts on 02920 809098 or email productinfo@phs.co.uk

phs is an awarded supplier on our Washroom Services framework which includes trusted hygiene services.

[Find out more](#)

Washroom Services: Period Poverty

Period dignity is about **access, respect, education** and **sustainability**. Period poverty is the lack of access to sanitary products due to financial constraint.

“In the UK, 1 in 10 girls can't afford to buy menstrual products, while 1 in 7 have struggled to afford them, according to a representative survey of 1,000 girls and young women aged 14-21 by Plan International UK.”

By respecting each other's bodies, including periods, we can help remove the stigma and shame, making periods easier to navigate with dignity.

[Read more](#)



Read more about how **Rentokil Initial** is delivering accessibility and knowledge to the cubicles:

[Download now](#)

Period Dignity

Keeping it in the cubicle

Initial
The Experts in Hygiene



Rentokil Initial is an awarded supplier on our Washroom Services framework, which includes:

- Sanitary waste units
- Medical waste units
- Clinical waste and sharps units
- Air care services
- Hand care services
- Vending machines for emergency products
- Nappy disposal and associated products

To discover more about how your organisation can support and provide washroom services

[Visit here](#)

Ricoh Spaces

Design a workplace that evolves with the needs of your people

While the physical workplace is here to stay, teams are increasingly relying on dynamic environments that enhance collaboration both on-site and remotely. Your teams want the freedom to work from anywhere and in a way that is best for their productivity. The challenge is to design a workplace that retains the best of the office and combines it with the best of remote working.

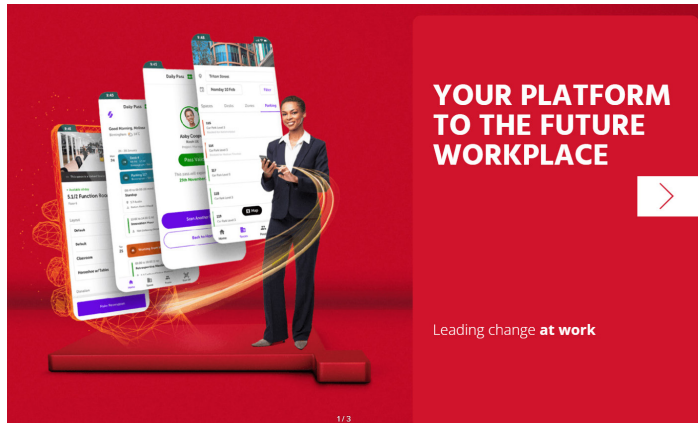
°**Ricoh Spaces** connects and empowers employees with a seamless workplace experience, allowing them to book a desk, reserve a meeting room or view their upcoming meetings whenever and wherever they choose to work.

Discover how to create a flexible workplace that responds to how your people choose to work and unlock opportunities for a seamless experience today:

[Discover more](#)

Ricoh is an awarded supplier on our MFD and Managed Services frameworks.

[Access frameworks](#)



CCTV

CCTV within public sector infrastructure plays a big role in preventing crime in and around public buildings and spaces. The UK is a recognised leading force in the use of CCTV within its public areas.

The future thinking of AI and other advanced technologies within the CCTV sector is raising new initiatives to automate the way video data is recorded and stored. The innovation that is being pushed through machine learning is playing a key role in producing a smarter infrastructure in the public domain. A 2021 report was carried out to explore the role that CCTV plays in the future development of security within organisations around the world.

[Read report](#)

Find out more about how KCS Procurement Services CCTV & Access Solutions can benefit your organisations security:

[Find out more](#)





KCS Procurement Services is a market leading framework provider with a wide range of fully-compliant, national frameworks that are created according to Public Contract Regulations 2015.

Frameworks also available



Records Information Management: Y23002

Covering the provision and installation of a full range of records information management, associated services, equipment, support and maintenance



Courier Services & Specialist Logistics: Y20020

This framework covers multiple services under 3 LOTs: UK collection and delivery, international collection and delivery and specialist items logistics services.



Total Facilities Management: Y22028

Total Facilities Management (TFM) is the process of combining and integrating all facility management services into a single contract.



Temporary & Semi-Permanent Buildings: Y21018

This framework covers a range of property management services that apply to temporary and semi-permanent buildings, such as project management, construction/installation and hire/purchase of modular buildings.



2022 Frameworks & Services Catalogue

Our catalogue gives you everything you need to understand public sector procurement and access our frameworks and services.

[Download catalogue](#)

