



KCS procurement services

JANUARY 2024

procurement matters

2024

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A PROUD PART OF



In this month's edition



In this edition of Procurement Matters we cover the news and topics that can make a difference for public sector organisations. From key funding local authorities can utilise to support their community to the latest information around the Procurement Bill.

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Catch our framework supplier events



Are you looking for events to network and hear the latest industry updates and insights? Keep up with the latest events and webinars from us and our awarded suppliers across our categories.

Dates for your diary:

Procurement Pulse

Online Webinar
Thursday 25th January

This month's webinar looks at our Fleet frameworks with guest speakers Samantha Garvey and Jayne Harrison from our Frameworks team. You don't want to miss it.

[SIGN UP](#)

Phoenix: Copilot for Microsoft 365

Online Webinar
Tuesday 30th January

This webinar dives into Microsoft Copilot, an AI-based software that integrates seamlessly into a variety of Microsoft products. Find out how your organisation can get the best out of it!

[SIGN UP](#)

The Procurement Act Expo

NEC Birmingham
Tuesday 12th March

This event will connect buyers and suppliers in a dynamic environment, fostering engagement, idea exchange, and relationship building for a successful procurement journey, empowering delegates to fully benefit from the transition.

[REGISTER](#)

The Schools & Academies Show

ExCel London
Wednesday 1st May

This event stands as the education community's largest one-stop shop, offering everything you need to further strengthen your strategic business and school improvement plans for a lasting impact.

[REGISTER](#)

Introducing our Courier Services suppliers

Courier services can help your organisation increase efficiencies by saving time and money and cater to your customers specific needs.



"BHA Couriers excel in delivering excellence with each shipment. At the heart of their operations is their commitment to same-day delivery, ensuring the timely arrival of every item. Their reliability is not just a promise, but the cornerstone of their service, guaranteeing prompt delivery for each client.

They pride themselves on offering high-quality service at a fair price. This balance of affordability and quality ensures their clients receive the best value, trusting them for both speed and fair pricing. Clients choosing BHA Couriers are assured of a service that prioritises punctuality, reliability, and customer satisfaction."



"Granby is one of the few genuine full-service, end-to-end fulfilment providers in the UK and a trusted fulfilment partner to a broad range of household brands and public sector organisations. They provide a dependable and secure infrastructure that will provide their clients with an outstanding brand experience through their services, people, and values, taking advantage of Granby's 73 years of experience, as well as its tried and trusted procedures,

expert industry knowledge, and purchasing power.

As an SME they are extremely agile, their leadership team is hands-on, and changes & decisions are made quickly, meaning they are easy to do business with and care passionately about their clients and their brand. They are certified in all areas of their business, which means they adopt best practice in all aspects of the services they provide."



"Menzies Distribution has been delivering across the UK since 1833 – to and from every high street, as well as reaching the areas others can't. They are Logistics UK's most innovative business of the year, and with a strong focus on the future, sustainability and innovation – they keep moving forwards.

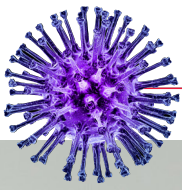
They develop and deploy new technologies and business models that make supply chains smarter, more flexible, sustainable and valuable. They understand what drives value for business.

They understand their customers have different objectives, wants and needs. Their smart system gives them room to be adaptable and continually customising and refining their routing and infrastructure to suit them. Mix modal methods with pallets, parcels, cages and tote boxes – all loaded together to save space and time."

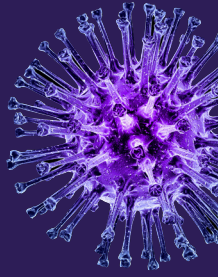
If your organisation is looking to improve your collection and delivery services, check out our framework and one of these awarded suppliers will offer a solution.

[VISIT HERE](#)





Why do viruses rise when the temperature drops?



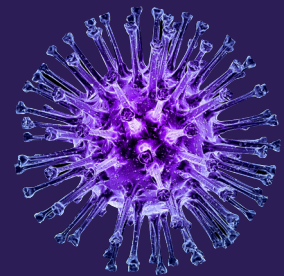
As the chill of winter sets in, so does the season of cold and flu. Have you ever wondered why it seems like germs thrive in the colder months? Understanding how our chances of getting viruses increases during winter can empower us to take proactive measures to stay healthy.

It's a myth that the cold weather alone can make us sick, so what is it about the winter that makes us more susceptible to illness?

- Indoor confinement
- Dry air conditions
- Virus stability

Luckily there are measures we can take to prevent the winter spread, such as:

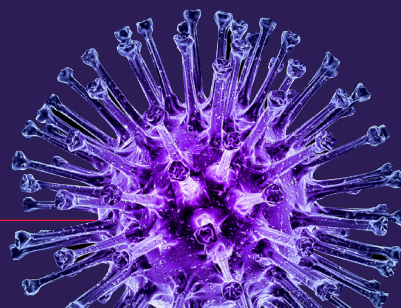
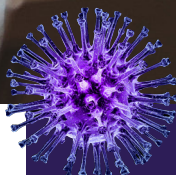
- Maintain hand hygiene
- Respiratory etiquette
- Environmental hygiene
- Stay vaccinated
- Maintain distance
- Wear appropriate PPE



Our Personal Protective Equipment (PPE) framework is a great way to help keep your employees safe from spreading and catching winter germs. This framework includes gloves, face masks and shields, respirators and much more to help keep your organisation safe.

To find out more, click here:

[FIND OUT MORE](#)



Understanding the spike in emergency incidents during winter

It is crucial to recognise the factors amplifying demand on emergency services during winter, such as:

- Seasonal health concerns like the flu
- Indigestion and food poisoning
- Increase in alcohol intake
- Falls in the vulnerable
- Stress
- Mental health

Preventing a hospital visit during the winter months involves a combination of health-conscious decisions, safety measures, and preparedness. By taking the following steps, you can increase your chances of being well this season:

- Get vaccinated
- Practice good hygiene
- Stay active
- Drink responsibly
- Drive safely
- Be mindful of fire safety
- Manage stress

Our **Emergency Response, Rescue Equipment and Associated Services** framework is designed to keep your organisation prepared for various potential incidents that require an emergency response.

This framework covers equipment and services for medical response equipment including defibrillators and emergency shelters, water rescue, drones and thermal camera imaging, cutting equipment and tools, and many more.

[CHECK IT OUT NOW](#)



Winter is here: Don't leave it to chance



As winter coats the landscape in snow and ice, it brings driving hazards that require attention. Icy roads and accumulated snow can not only make daily commutes unsafe without caution, but also increase the risk of accidents within your workplace.

There are certain measures you can take before beginning your journey in extreme weather conditions:

1. Check weather and road conditions before setting off
2. Keep the fuel tank at least half full to prevent fuel line freezing
3. Remove all snow and ice from your vehicle, including windows, mirrors, lights, and the roof
4. Slow down and increase following distance
5. Use winter tyres
6. Pack emergency supplies

We have a framework that can help

Our Winter Maintenance framework is divided into three distinct LOTs, which covers salt and gritting services for highways, cycle paths, car parks and public footways and supplying various winter maintenance products like snow shovels, sheeting and much more.

Be confident that your surroundings will remain secure and shielded from various hazards that may arise during this winter season.

[FIND OUT MORE](#)

[Winter driving tips for ice and hail | RAC | RAC Drive](#)

If you have any questions or queries about how to get your vehicle winter ready.

Contact us today at:
VMS@cs ltd.org.uk or 01622 236934

OUR FLEET SERVICES

- Vehicle Contract Hire
- Vehicle Daily Rental
- Vehicle Outright Purchase
- Vehicle Managed Services
- Vehicle Telematics
- Salary Sacrifice
- One Stop Service

If you would like more information – please get in contact with the team procurement services@cs ltd.org.uk



Case Study

A Pupil Referral Unit in Kent implements Sharp Audio Visual Edtech to help disadvantaged pupils.

The Kent based education unit provides students with a holistic curriculum designed to meet their individual needs, be it medical, health or physical. Often disadvantaged, socially and due to missing education, this approach enables the best possible outcomes for its pupils.

With outdated and unreliable equipment, the Pupil Referral Unit was struggling with teaching. Ageing classroom technology had become unreliable and disruptive to lessons, leading to a loss of pupil engagement. By partnering with Sharp, the unit received a bespoke solution that improved functionality and enabled fluid in-class and remote teaching in an ever-changing learning environment.



The Challenge

Creating a modern learning environment

Whilst providing specialist education for 120 pupils between the ages of 11-18 years, the immediate challenge for the Pupil Referral Unit was equipment cost, reliability, and the ability to allow full participation from remote students, encouraging them to work with their peers in the classroom.



Ageing classroom projectors and interactive boards were becoming unresponsive, and providing poor image brightness, and contrast with limited audio capability, ultimately affecting teaching and student engagement.

Furthermore, the Pupil Referral Unit was concerned about the cost incurred in maintaining their existing equipment. With high energy consumption and expensive parts, they required a reliable solution to provide seamless digital education.

Finally, due to the nature of the education referral unit, several students studied from home due to health needs or social situations. There was therefore a need for the school to enable remote or hybrid teaching to the students studying from home. The business manager went on to say *“Our objectives for this project were clear, for Sharp to provide a simple solution, unhindered by technological barriers, allowing full participation from all students without being disadvantaged through technology either in the classroom or remotely.”*

The Challenge

- Dated, unreliable classroom equipment
- Increased cost involved in maintaining existing equipment
- Needing to offer a Blended Learning approach to pupils

The Solution

- Innovative technology to improve pupil engagement
- Implementing reliable, cost-effective solutions
- Empowering teachers and pupils with blended learning
- Needing to offer a blended learning approach to pupils

The Result

- Improved functionality, enabling fluid blended teaching and learning
- Pupils can work with peers no matter their location
- Reliability and reduced maintenance costs



The Solution

Reliable, future-proof Ed-tech

The Pupil Referral Unit was introduced to Sharp through their Business Manager who had previously utilised the Procurement Services Audio Visual framework. The Business Manager was aware of Sharp’s positive reputation and subsequently invited Sharp to discuss their needs and requirements.

Through consultation, Sharp designed a bespoke solution to meet their objectives and ultimately help improve the quality of teaching. Sharp demonstrated a proof of concept to help the Pupil Referral Unit achieve their objectives and improve the quality of teaching.

The final solution consisted of a full suite of AV and IT equipment to help facilitate blended teaching and learning, with ten wall mounted screens throughout the Pupil Referral Unit and an additional mobile solution that employed the same equipment. This mobile solution was mounted on a portable trolley, enabling multiple classrooms to take advantage of its functionality.

The mobile classroom solution was installed to encourage student participation and engagement in class. Sharp installed a BIG PAD 75” interactive screen to provide the clear presentation of lessons, allowing teachers and students to seamlessly interact with all lesson activities.

Furthermore, Sharp installed a wall-mounted microphone array and soundbar to capture audio within the entire classroom alongside the BIG PAD, allowing remote students to be able to hear and easily engage with the teacher and their peers. Finally, Sharp installed a high-quality Pan-Tilt-Zoom camera with tracking and broadcasting for the entire class. The camera included optical zoom to allow the teacher to focus on apparatus, for instance during STEM lessons.

With the installation of the state-of-the-art AV equipment, it was essential that the Pupil Referral Unit had an easy to use solution that end users could simply switch on and go. Sharp installed an on-board Windows 10 computer to make the solution independent of any connected laptop with an integral Windows PC built into the BIG PAD. This provided the ability to run all lesson presentation and video conferencing software, giving teachers the capacity to easily connect the screen, camera, and microphone and hold their lessons.

Finally, Sharp installed a desktop second 24” monitor with a wireless keyboard trackpad. This would allow the teacher to completely control every aspect of the online lesson. This key feature let the teacher maintain control of the lesson whilst facilitating remote students who may be more introverted or less confident to still engage in the class.



“Sharp designed a solution to meet our objectives and improve the quality of teaching. Providing proof of concept and developing a solution to achieve the optimum learning environment.”

Business Manager, Pupil Referral Unit



The Result

Affordable solutions that empower teaching

Sharp provided a reliable, affordable solution which has ensured flexibility and enabled teaching in any environment whether in the classroom or at home. With the addition of the Sharp BIG PAD 75" and the high-quality pan-tilt-zoom camera, teaching can be conducted in a natural way, capturing the interaction between student and teacher without compromising the experience for either. This ensures students are not disadvantaged despite their circumstances.

The Business Manager went on to say, "We have realised a steep improvement in functionality, enabling fluid in-classroom and remote teaching." The new equipment provided a reliable, affordable solution designed to facilitate in-class and remote teaching whilst enabling learning in a natural, inclusive way. Helping to capture the interaction between student and teacher without compromising the experience.

Staff at the education unit have also benefited from the new AV solution with the capacity to facilitate staff training and meetings, improving their ability to achieve key objectives whilst avoiding unnecessary staff travel. This has helped reduce the carbon footprint incurred by the school and provided a positive environmental and social benefit.

"Sharp consulted with us to provide a seamless solution to our ageing classroom technology."

Business Manager, Pupil Referral Unit



"We have realised a steep improvement in our equipment's functionality, enabling fluid in classroom and remote teaching."

Business Manager, Pupil Referral Unit



Government *focus*

Our
Government
in *focus* section
highlights how
our frameworks
and services can
support within
the public sector.



UK Government Response to Simpler Recycling



According to the Department of Environment, Food & Rural Affairs, household recycling rates have 'plateaued' at around 42% to 44%*. The UK Government has listened to councils and householders who are concerned about the risk of too many bins cluttering our streets and has developed new regulations to

drive up our recycling rates across England.

These regulations, introduced under the Environment Act 2021, will help people across England recycle the same materials, whether at home, work, or school, to end the confusion over what

can and cannot be recycled in different parts of the country.

[FIND OUT MORE](#)

Source: *.<https://www.gov.uk/government/consultations/consistency-in-household-and-business-recycling-in-england/outcome/government-response>

How can we help?

Our Wheelie Bins & Kerbside Recycling framework can support your organisation in implementing the new regulations, ensuring the correct bins are used and recycling is made simpler.

Our framework suppliers can provide:

- Compost bins
- Food waste caddies and containers
- Kerbside recycling boxes
- Plastic palette boxes
- Waste housing units
- Wheelie bins

[VISIT FRAMEWORK](#)



Is your organisation making the most of the Local Electric Vehicle Infrastructure (LEVI) capital funding?

The Local Electric Vehicle Infrastructure (LEVI) fund supports local authorities in England to plan and deliver charging infrastructure for residents without off-street parking.

£343 million of capital funding will be available to local authorities in England across financial years 2023/2024 and 2024/2025.

The LEVI funding will support charge point delivery and aims to deliver a change in the deployment of local, primarily low-power, on-street charging infrastructure across England.

Capability funding will ensure that local authorities have the staff and capability to plan and deliver an efficient charging infrastructure.

This funding is now live and the government is working with local authorities who have completed proposals.

North Northamptonshire Council (NNC) was allocated close to £3m from the LEVI funding towards the installation of new electric vehicle charging points.

[READ MORE](#)

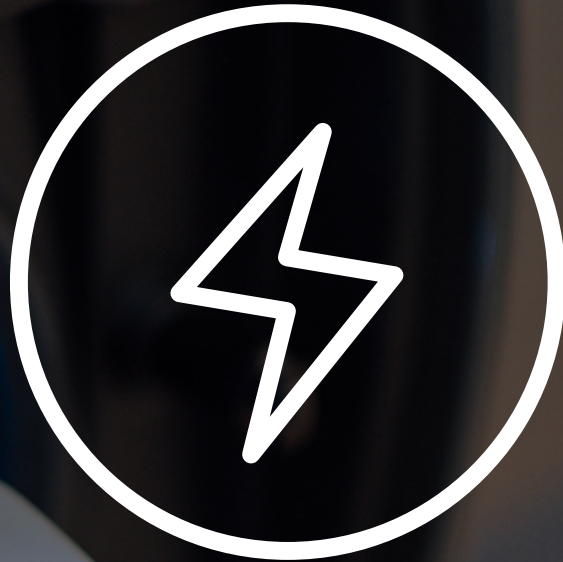


Find out more today to ensure you get your funding >

[APPLY TODAY](#)



How can we help?



Electric vehicles have several benefits which include:

- Lower running costs
- Quieter
- Better for the environment
- Easier to repair compared to traditional fuelled vehicles, as they have fewer parts to maintain.

There has been a big push for zero-emission vehicles and electric vehicle infrastructure as the government aims to end the sale of new petrol and diesel cars by 2030.

Using our Electric Vehicle Charging Points & Associated Services framework, we can assist you with the compliant procurement of electric vehicle charging points, and support the use of the LEVI funding.

[VISIT HERE](#)

Keep your community on the move

Implementing fully functional bus shelters and active timetable information can drive passenger experience, decrease environmental impact, and keep communities safe and running.

Risks can occur when bus shelters are not being maintained or installed properly. Such as:

Injury Risk

Broken glass, damaged structures, or loose materials in a bus shelter can pose safety hazards to people waiting for buses, leading to injuries.

Exposure to Weather

A damaged or broken bus shelter may provide inadequate protection against adverse weather conditions such as rain, snow, or extreme heat, leaving commuters exposed to the elements.

Reduced Comfort

A broken shelter may lack seating or have uncomfortable conditions, making the waiting experience less pleasant for commuters.

Negative Aesthetic Impact

Deteriorating bus shelters contribute to the overall visual deterioration of the urban environment, creating a sense of neglect and urban blight.

Decreased Public Perception

Damaged shelters can contribute to a negative perception of public transportation and the overall quality of public infrastructure.

Our **Bus Shelters, Real Time Passenger Information (RTPI) and Associated Services framework** can help with the supply of bus shelters, canopies, and walkways. Additionally the service also covers the provision of Real Time Passenger Information (RTPI) which is a means of providing electronic travel information to users of public transport in “real time” via a range of sources.

To find out more about our framework visit: [FIND OUT MORE](#)



There were some concerns in Worcestershire that their bus shelters were in an ‘undesirable state’, this included missing glass panels and a lack of timetable information.

[READ MORE](#)



The Procurement Pulse

Don't miss this week's webinar!
Thursday 25th January 11am

 Mujammel Hussain
Direct Channel Executive at
KCS Procurement Services

 Richard Sowten
Direct Channel Executive at
KCS Procurement Services



Sign up to Procurement Pulse
Thursday 25th January

Enhance efficiency and save your organisation money with up to date hardware and software technology

Do you know about the risks of legacy systems? At an organisational level, using legacy systems could pose a number of risks, for example:

Security Vulnerabilities

>>>

Legacy systems may no longer receive security updates, making them vulnerable to cyberattacks and data breaches.

Incompatibility with New Software

>>>

Older systems may not be compatible with new software applications and technologies, hindering the adoption of innovative solutions.

Decreased Performance

>>>

Outdated hardware and software may lead to slower performance, reducing overall efficiency and productivity.

Increased Maintenance Costs

>>>

Maintaining and supporting outdated systems can become more expensive as it becomes challenging to find skilled professionals and spare parts.

Data Loss and Corruption

>>>

Aging hardware increases the risk of data loss and corruption, potentially leading to critical information being compromised.

Our **Technology frameworks** can provide you with both software and hardware tools to help your organisation keep on top of technological advances and ensure operations run smoothly.

Our **ICT Managed Services and Consultancy framework** covers the supply and fit, support and maintenance, systems configuration and management of hybrid or fully managed ICT services, both cloud and on-premise options.

[VISIT HERE](#)

Additionally, our **Software and Associated Services framework** covers the provision of a full range of software (including open source), essential hardware and associated services and support and maintenance for cloud based, on premise and hybrid software solutions.

[VISIT HERE](#)

Are you aware of the upcoming PSTN switch off?

The PSTN switch off will affect everyone, from homes to public sector organisations, all infrastructures need to be made ready for this change.

What is the PSTN switch off?

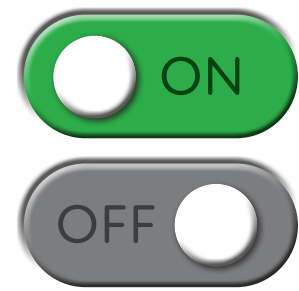
As of **5th September 2025**, all telecom companies in the UK are switching from the old analogue public switched telephone network (PSTN) to a fully digital network, where every phone line in the UK will be routing calls over IP (Internet Protocol).

Why be concerned with this now?

There could be a lot of changes for your organisation as a result of the switch off. It is not just about telephone calls, you'll need to review everything you are connecting to your phone lines, such as door entry systems and alarms.

The longer you take to make the change, the more likely you might get caught up in the rush. Some organisations are delaying making the switch until closer to 2025, this could potentially result in increased costs due to the rise in demand for the services required.

You can prevent unnecessary extra expenses by making the switch today.



How can we help?

Switching doesn't have to be difficult. By using our **Communications Solutions and Associated Telephony Services framework**, you can find expert suppliers who will be able to provide you a simple and compliant route to procure your new IP telephony equipment.

Take a look at our framework here:

[FIND OUT MORE](#)

procurementservices.co.uk

Or get in touch by emailing
pscustomerenquiries@csltd.org.uk

Weathering the winter storm: protect your employees

In 2022 it was reported that 170,000 workers left their jobs in the NHS in England due to some of the worst pressures ever seen in the country's health system. According to the report from the Observer, more than 41,000 nurses were among those who left their jobs, with the number of staff leaving overall having risen by more than a quarter in 2022, compared to 2019^{*}.

Now in 2024, health leaders have warned that this winter could be the toughest winter yet. Following continued strikes, staff burnout, workforce gaps, funding squeezes and rising demand, health leaders have shared their concern for the challenges coming this winter^{*}.

According to NHS Providers' State of the provider sector report, 66% of those surveyed reported that winter 2022/23 was the most challenging they had ever experienced, with 80% of those surveyed stating that they believed this winter will be even more demanding than last year.

With these reports, it is realistic to assume that many NHS workers will be struggling to handle the immense pressure that this winter period provides. Therefore, it is essential that



the correct support is made available to those that need it.

That is where our **Employee Support Services & Benefits framework** can help.

LOT 2 covers Employee Assistance Programmes, which provides organisations with services that their employees and any immediate family members can access. These services can include:

- Counselling support
- Mediation
- Bullying and harassment support
- Whistleblowing services
- Debt support services
- Legal services
- Cognitive behavioural therapy

For more information about our Employee Support Services & Benefits framework:

[VIEW NOW](#)


^{*} Sources:

<https://www.nationalhealthexecutive.com/articles/nhs-set-toughest-winter-yet-warn-health-leaders>

<https://www.theguardian.com/society/2023/jul/01/revealed-record-170000-staff-leave-nhs-in-england-as-stress-and-workload-take-toll?ref=us.admin.politsturm.com>

An introduction to Microsoft Copilot - your everyday AI companion

In November 2023, Microsoft released their newest feature, Copilot. An AI-based software that integrates seamlessly into a variety of Microsoft products, Copilot provides essential AI assistance for all:



Copilot can save you time, provide you with ideas and concepts for starting and refining a variety of projects, and answer any questions you may have without having to leave the relevant Microsoft application.

The opportunities and support that Copilot can provide to all organisations are extensive and best learned from an experienced trainer.

Webinar

We are glad to share that we will be collaborating on a comprehensive webinar alongside Phoenix Software Limited, to answer a range of questions about the software.

Examples of the questions that will be answered in this webinar include:

- How can you use Copilot?
- What are the benefits of Copilot?
- How can our Software and Associated Services framework help to procure Copilot?
- And much more

To find out more information join our collaborative webinar on
Tuesday 30th January

[REGISTER HERE](#)

For more information about our Software Products and Associated Services framework

[CLICK HERE](#)



New Procurement Bill 2024

Public sector procurement is changing in the UK. Following the UK's departure from the EU the UK is revising the rules governing Public Sector Recruitment, putting a focus on UK business, and upholding the core values associated with Public Sector procurement of compliance and value. Compliant procurement is important for several reasons:

- It ensures that taxpayer money is spent efficiently and effectively.
- It ensures that the Public Sector receive the best possible goods and services.
- It prevents corruption and bribery.
- Looks to deliver openness and fairness.

On 11th May 2022 the Procurement Bill was introduced in the House of Lords. This Bill is designed to realign the procurement regime to benefit the UK and help regulate procurement for the whole UK public sector. According to the UK Parliament website, the purpose of this Bill is to make procurement simpler, faster, more transparent, and less bureaucratic. As well as this, the new bill gives the UK Public Sector greater flexibility in achieving the delivery of value, both financially, commercially, and socially.

One of the ways that it achieves these purposes is by having more rigorous measurement and reporting from sector firms. Part of the new reporting which has been agreed puts emphasis on social value and the support of small and medium-sized enterprises (SME) from contracting authorities.

The Procurement Act 2024 was given royal ascent on October 26th, 2024. A second reading is due in the March of 2024 with the new Bill becoming live in the October

of 2024. As a trusted public sector buying organisation Procurement Services is well placed to ensure you meet these new requirements.

At Procurement Services, we work with the market to ensure our frameworks are compliant, deliver value and allow for the importance of social value. As a trading function of Kent County Council, this aligns with one of our most important brand values, "We do the right thing."

We incorporate a 10% weighting to social value when awarding suppliers onto our frameworks. This means that contracting authorities can be reassured that procurement through any of our diverse awarded suppliers will enable the delivery of local social value and is compliant in respect of the current requirements as well as being ready for the changes proposed In the Procurement Act 2024.

For advice or services regarding various areas of law, including procurement law, our **Legal Services framework** can help.

[CLICK HERE](#)



COP28 - Kent school wins £118,000 prize for its beehive business

Northfleet Technology College has won a prize of £118,000 at the recent COP28. COP is the annual United Nations climate meeting, and this year was the 28th anniversary. Northfleet Technology College from Kent picked up the Zayed Sustainability Prize for its school beehive business.

The school's two beehives produce honey and wax which are then used for creating sustainable products. This enables sustainable practice for the school and is a message that the contributing pupils aim to promote to other UK schools.

With only 11 winners at such a prestigious ceremony, for a Kent school to be nominated, let alone awarded a winner is a proud achievement that should be heard county wide and strived for amongst all UK schools.

[READ MORE](#)

Northfleet Technology College is a customer on our **Multi-functional Devices (MFD) framework**.

If you would like more information about our MFD services – please get in contact with the team today!
procurement@cs ltd.org.uk
0808 2819439



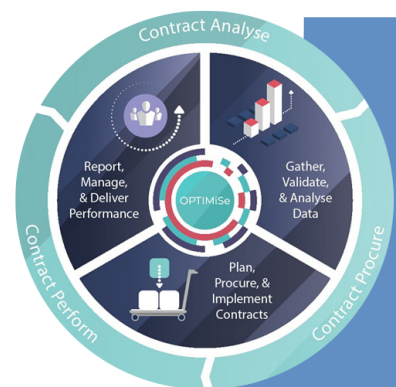
Leaders in the provision of procurement and contract management solutions to the NHS and wider public sector.

A PART OF Commercial Services Group

Our services help our customers achieve better value from their external spend, enabling them to reinvest the savings into frontline services.

Lifecycle has been providing value adding services in the NHS for 25 years and we have delivered hundreds of millions in cash releasing savings.

Our focus has always been to deliver services that are aligned to our customers' needs, and we have evolved a bespoke set of service to support this.



Data-led planning and opportunity assessment: we take a holistic view of supplier spend, contract coverage, service requirements and market knowledge to identify areas of opportunity for procurement and end users.

Category expertise: we are experts in asset finance, asset maintenance, estates, facilities and IT software and hardware maintenance spend. Our skilled teams develop category-led procurement plans to deliver optimal value in these areas of spend.

Full-managed procurement: we work alongside in-house procurement teams and end-user stakeholders to manage all elements of procurement; from specification development, exploring routes to market, tendering, evaluation, and contract award.

Ongoing contract management: we don't walk away once the contract is awarded, we continue to manage the contract from both the supplier and customer perspective to ensure performance and on-going value for money is achieved.

We have developed a set of enablers to deliver the service at scale. This includes the relevant resources, processes, systems, and experience required to deliver across 40+ customers, thousands of contracts, and millions of spend under management.

Now part of the Commercial Services Group, we can offer our services across the whole of the public sector and can support all procurement activity as part of a full managed service.

Please get in touch to discuss any requirements that you have.

VISIT OUR WEBSITE



James Drury- Commercial Director
E: j.drury@lifecycle.co.uk
M: 07403418805



Procurement Services is a market leading framework provider with a wide range of fully-compliant, national frameworks that are created according to Public Contract Regulations 2015.



New Frameworks

Catering, Vending
Machines &
Watercoolers

Y29009



Logistics,
Warehousing &
Removal Solutions

Y23021



What's Coming Soon?

Software Products and
Associated Services

Y23065



Plant Machinery,
Site Equipment &
Tools

Y23057



Language
Services

Y23031

