

Integrated Community Care Equipment

REF Y21006

A KCC FRAMEWORK

WHAT DOES IT COVER?



Customer care

- Service and maintenance
- Telecare
- Full managed service



Mobility

- Wheelchair products + equipment
- Stair lift + climbers
- Hoists + slings
- Moving + handling equipment
- Grab rails + minor adaptations
- Walking aids + tumbler steel products



Facilities

- Toileting equipment
- Bath + shower equipment
- Kitchen + household equipment



Furniture

- Beds + mattress products + services
- Chairs + accessories
- Bariatric equipment



Therapy

- Multisensory equipment
- Pressure care
- Rehabilitation + therapy equipment

Transforming communities for the better, **together.**



WHY CHOOSE KCS PROCUREMENT SERVICES?

We have a shared goal – delivering innovative business transformation through our solutions. Together we can help customers shape, support and deliver success within their businesses.

★ ★ ★ KEY BENEFITS FOR YOU...



DIRECT AWARD

Looking for a hassle-free procurement route to source the integrated community care equipment needed?



CUSTOMER FIRST

Passionate about giving your customers the finest solutions to drive transformation?



EXPERTISE & SUPPORT

Want peace of mind and to benefit from trusted, framework expert advice?



COST EFFECTIVE

Looking to create savings and help drive community improvements?



SUPPORTING THE COMMUNITY

Want to directly impact frontline services of our communities by providing integrated solutions?

CHOOSE **KCS**
PROFESSIONAL
SERVICES

TOP 3 CUSTOMER QUESTIONS, ANSWERED...



HOW DOES DIRECT AWARD WORK?

Choosing to direct award is always down to the customer to decide.

To help them know if it's the best approach for them, ask if they meet ANY of these criteria...

- ✓ Customer is satisfied that, following their own due diligence, they can identify the supplier that offers best value for their requirement
- ✓ The supplier is able to supply the required goods/services within the customers timescales
- ✓ The supplier scored the highest mark for price/quality in the framework agreement evaluation
- ✓ Goods/services required are unique/exclusive to one vendor/supplier
- ✓ Continuity of existing goods/services from an awarded supplier

Are any of those boxes ticked by the customer?

If yes, they can direct award without needing to do a further competition or get three quotes – it's as simple as that!

Please note, the customer only has to tick ONE



WHERE CAN I GET TRUSTED PROCUREMENT ADVICE?

KCS Procurement Services offers FREE procurement advice your customers can rely on. With a team of framework experts on hand to support your customers through their procurement decisions, they will provide:

- Simple steps to explain direct award
- Clarification of the framework supplier award process
- Understanding around Public Contracts Regulation 2015 compliance
- Easy-to-use template documents for direct award or further competition
- Navigation through the terms & conditions
- Plus many other procurement, framework and contract queries as they come up!



CAN I ACCESS THE FRAMEWORK?

KCS Procurement Services frameworks are open to all public sector organisations including:

- Schools and academies
- Local authorities
- Central government
- NHS
- Blue light services
- Charities

Still not sure? Get in touch with KCS Procurement Services and they will be happy to help!



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