



Bright Futures Educational Trust Case Study

Multi-Functional Devices and Digital Solutions



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BRIGHT FUTURES CASE STUDY

The Challenge.

Bright Futures Educational Trust is a Multi-Academy Trust with 12 schools across Manchester and Blackpool. Before Bright Futures got in contact with the team at KCS Procurement Services, they had a number of MFD contracts with different end dates, with some purchased devices and some leased devices, which made it difficult and inconsistent for them to manage.



BRIGHT FUTURES CASE STUDY

The Solution.

Bright Futures reached out to KCS Procurement Services for support and worked closely with our MFD team who were able to run analysis on the schools across their trust and provide detailed information on pricing and functionality from the **Multi-Functional Devices and Digital Solutions framework**. As a result of the support and efficient quote process, Bright Futures direct awarded to Sharp.

In Bright Futures opinion, the framework has helped in centralizing requirements as they previously had

11 different providers across the trust all on different contracts, terms and conditions, pricing, inflation mechanisms etc. Using the KCS Procurement Services **Multi-Functional Devices and Digital Solutions framework** has brought everything together for Bright Futures as they now use one supplier with fixed pricing for their initial term. Lindsey Bates from Bright Futures has said “it has been a massive benefit” and they plan to use the framework again once their contracts are due for renewal.



The Benefits.



- Easy to use
- Provide pricing from suppliers (without needing to directly involve suppliers) from early stages
- No complications
- Zero pressure from the team on the school
- Range of market leading suppliers on the framework
- Transparency around pricing

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“Stuart Whitehead was consistent and reliable. He has been brilliant, very responsive and there when you need him, I trust his advice and guidance.”

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“I have a wide range of experience using frameworks and this has been a great one and stands out as an easy frameworks to use.”

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“It’s a competitive area and after trying a lot of different frameworks, I found the KCS Procurement Service one was the easiest to use.”

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