



## Stone Group - Fast Facts

- Originally founded in 1991 as an OEM, Stone Group now provides circular IT solutions to the public, private and education sectors with a focus on sustainable operations
- A business driven by key values like sustainability, dedication, integrity and innovation
- Stone Group has more than thirty years of public sector and education experience and a significant presence on key frameworks, including two from KCS
- Year-on-year revenue and staffing growth alongside a recent acquisition in September 2022 by Converge Technology Solutions
- A Stafford HQ that combines state-of-the-art manufacturing facilities with our own awardwinning, zero-landfill and ADISA-accredited recycling plant
- Free collections, GPS-tracked vans, security-cleared drivers and Blancco-certified data erasure ensures security alongside sustainability
- The award-winning Stone 360 app allows users to book free collections from their smartphones while claiming cash rebates and contributing to our tree-planting scheme
- Sustainability reports available that allow every customer to prove their social and environmental impact with auditable, consistent financial figures and measurements
- Stone Refurb, which provides professional refurbished IT at lower prices to help organisations save money and fight the e-waste crisis
- Valpak Zero Landfill accreditation alongside CIPS Corporate Ethics, CRSA, Environment Agency and EcoVadis sustainability accreditations
- An OEM system builder with the capacity to produce more than 250,000 devices per year across laptop and desktop product lines
- Robust partnerships with tier-one companies mean we supply devices, AV and infrastructure from vendors like Cisco, HP, Acer, Asus, Iiyama, Clevertouch, Promethean, and Logitech
- Dedicated account managers deliver a personalised service to every customer and a consultative approach means we get the right solution for each user - at the right price
- A circular lifecycle provides end-to-end services, from purchase and installation of new IT right through to support, upgrading and recycling unwanted hardware
- Flexible warranties, and industry-leading UK helpdesk and a network of vendor-certified engineers mean we offer customised support packages to every customer that include 24-7, same-day and next-day remote and on-site services
- Bonded storage, SCCM imaging, install to desk and asset tagging means fast, reliable and secure deployments in every situation
- Software specialists provide productivity and creativity suites, security apps and operating systems from partners like Microsoft, Google, VMWare, Adobe, Citrix, Veeam and Sophos
- Hybrid infrastructure options include flash-based servers, cloud deployments and hybrid solutions to suit every requirement, and our teams are comfortable installing in schools, historic buildings and complex environments without disruption
- Partnerships with The National Forest, Katharine House Hospice, Shelter, Destiny Rescue and Midlands Air Ambulance have seen us raise tens of thousands for good causes
- An award-winning pedigree that includes the Green World Awards Global Silver CSR Medal 2023, Global Business Tech Awards App of the Year in 2022 and CRN Sales and Marketing Awards Best Company to Work For in 2021