

Burgess Salmon Supplier Prospectus

Legal Services Framework – Y21012

November 2022

VERSION 1

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The use of information provided throughout (with particular regard to that given in case studies) is not commercially sensitive, and where it is not a matter of public record then appropriate permission has been sought for inclusion.

Introduction to Burges Salmon

Who are we

- An ambitious, sustainable and inclusive law firm with lawyers qualified in England & Wales, Scotland and Northern Ireland, working out of offices in Bristol, London and Edinburgh, to support you wherever you are in the UK.
- Over 30 years' experience advising public sector clients, from the largest strategic projects to day-to-day operational requirements. Our team includes former senior civil service lawyers, local government lawyers and secondees.
- 580+ lawyers, 90 of whom work regularly with public sector clients ensuring resilience in our teams and that work can be dealt with at the right level.
- We have a strong global network of like-minded independent law firms – our Preferred Firm network – to ensure the right firm for you in each jurisdiction.

How we work

- We work collaboratively with our colleagues, our clients and our community, removing the barriers to successful delivery and building strong, long-lasting and enjoyable relationships.
- We listen to our clients, to ensure their objectives and priorities drive everything we do.
- We provide strategic, commercially-focused advice and intelligent solutions to complex problems.
- We offer alternative fee arrangements and flexible engagement models available including day-to-day support, secondment arrangements, substantial projects and ad-hoc instructions.

- We provide real-time tracking and communication of costs, ensuring value for money.
- We conduct regular joint reviews of what is working and where we can improve.
- We use technological solutions to increase efficiency and enhance service delivery, including our collaborative, secure clientspace™ portal and document review and search/analytics solutions.

Why choose Burges Salmon

- In-depth knowledge of how government works – its drivers and constraints; the challenges of achieving policy objectives; and the complex environments in which public bodies operate
- Track record of successful delivery and meeting stakeholder expectations, often to challenging timescales and under political and media scrutiny
- Dedicated to adding value to our service – whether through knowledge transfer, strategic support, training or provision of meeting rooms, we aim to be an integrated part of your team
- We take an authentic responsible business approach and strive for social and environmental sustainability, equality, diversity and inclusion in all aspects of our work. We want to ensure our clients, our people and our wider communities flourish

OUR YEAR IN NUMBERS



1,000

Number of
Burges Salmon people



583

Fee earners
(including partners)



106

Number of partners



70

Awards wins, shortlists
and accreditations



4,229

Hours of pre bono
advice given and
volunteering hours

Team Structure



Richard Adams

Partner and Framework Account Manager
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John Houlden

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If you would like to discuss any aspect of this Prospectus or an opportunity, please contact us at KCSBorgesSalmonTeam@burges-salmon.com

Legal Specialisms

<p>Adult and Social Care Paul Doherty</p>	<p>Business Law and Acquisition Nick Graves</p>	<p>Commercial Real Estate, Property and Land Law Richard Clark</p>	<p>Construction Law Steven James</p>
<p>Data Protection and Freedom of Information Lucy Pegler</p>	<p>Dispute Resolution, Litigation and Civil Chris Jackson</p>	<p>Education Law Matthew Ramus</p>	<p>Employment Law and Human Resources Adrian Martin</p>
<p>Energy, Waste and Sustainability Ross Fairley</p>	<p>Finance Services Richard Leeming</p>	<p>Food, Rural, Environmental and Natural Resources Kevin Kennedy</p>	<p>Health and Healthcare Patrick Parkin</p>
<p>Health and Safety Ann Metherall</p>	<p>Intellectual Property Rights and Licensing Helen Scott-Lawler</p>	<p>International Law Ian Tucker</p>	<p>Planning and Highways Law Gary Soloman</p>
<p>Primary Care Law Patrick Parkin</p>	<p>Procurement and Contract Services John Houlden</p>		

Social Value

At Burges Salmon, we deliver social value through our long-standing commitment to operating as a responsible business. This is core to our firm's strategy, purpose and culture.

Our purpose is to be an ambitious, sustainable and inclusive firm that ensures our clients, our people and our wider communities flourish. Within this, we also strive for best practice.

Accordingly, we are a signatory to the UN Global Compact, a member of Business in the Community and have integrated the UN Sustainable Development Goals into our responsible business strategy.

Our social framework includes:

- **Wellbeing:** private healthcare assessments, flu vaccinations, flexible and agile working, subsidised sports clubs and memberships, paid leave for volunteering
- **Mental Health:** training a second cohort of Mental Health First Aiders within the firm, delivering mental health awareness training to all, employee-led wellness network (BWell)
- **Diversity & Inclusion:** D&I leadership group, employee-led networks for gender (BBalanced), race (BCultured), disability (BEnabled) and sexual orientation (BProud)

- **Social Mobility:** 'blind recruitment' process to attract a wider pool of talent from diverse backgrounds, the apprenticeship programme, Working with Schools programme to engage those from less advantaged backgrounds
- **Environment & Sustainable Communities:** public commitment to be Net Zero by 2026, Net Zero legal expertise, all our offices are BREEAM Excellent rated buildings, employee-led sustainability network (BSustainable)
- **Respect & Employment:** accredited Living Wage Employer, we support and respect internationally recognised human rights in line with the UN Universal Declaration of Human Rights, legal advice on equality matters by our Employment team
- **Collaboration & Collective Impact:** our aim is to work together and with others for a greater collective impact, we are a signatory to the C-19 Business Pledge

SOCIAL VALUE HIGHLIGHTS FOR 2021/2022

- Established a new volunteering partnership with **Hullo**, a charity that creates casual, inclusive and non-judgmental spaces for anyone to talk about anything
- Collaboration with **Trees for Life**, a conservation charity, investing in a rewilding and offsetting project that will protect over 3,000 trees at its acclaimed Dundreggan Estate in Glenmoriston, Scotland
- Salaries reviewed at the end of 2020 and **repaid the furlough money** received via the scheme to government to support areas of the economy that have been more detrimentally affected
- Founding member of **Net Zero Lawyers Alliance**, a new coalition of law firms pledging their commitment to accelerating the transition to net zero emissions by 2050



Legal Specialisms

Adult and Social Care

Our health and social care lawyers have over 20 years' experience in the social care sector acting for authorities, investors, operators, funders and other stakeholders. We take the time to work with our clients to understand the particular challenges that the sector faces so that we can provide the proactive, sector-specialist advice that your business needs.

Working closely with specialist health and social care lawyers from across our firm we have a pool of expertise spanning areas including banking, corporate, commercial, construction, employment, planning, real estate, and regulatory at our disposal to provide a complete legal service on the full range of services in the sector.

Our expertise includes:

- Corporate governance and group reorganisations
- Care home and specialist care consolidations, acquisitions and disposals
- Development of care home and retirement communities
- Advising lenders and borrowers on acquisition, development and working capital funding
- Real estate portfolio management
- Restructuring and recovery work including advising on distressed care home loans for numerous lenders
- Supply chain contracts
- Regulatory matters

CASE STUDIES

National residential care home property owning company

Advising on its UK wide portfolio of 74 care homes including the disposal of closed and operational residential care homes.

Somerset Care

Advising on its portfolio of care homes, including the acquisition of existing care home businesses, acquiring development sites, lease negotiations, the development of new care homes and its extra care living offering.

Bridges Fund Management

Advising on a £6 million investment into New Reflexions, a specialist children's residential provider operating seventeen homes, to support its expansion.

Bradbury House

Advising on the relevant CQC, ADASS and Local Government Association regulations and guidance for the registration of new developments in the specialist learning disability and autism market.

Mental Healthcare Limited

Advising on its acquisition of a portfolio of independent hospitals and care homes from Young Foundations Limited and Regency Hospitals Limited.



Business Law and Acquisition

Our lawyers combine legal and transactional expertise with industry insight to give tailored solutions to our clients, whatever their sector. We have a proven track record acting for a wide range of clients, from multi-national corporates and financial institutions to early stage businesses, partnerships, co-operative societies, and high net worth individuals and investors.

We have extensive experience of complex public and private mergers and acquisitions and private equity transactions, both in the UK and internationally, and equity capital markets. We also advise private businesses and listed companies on strategic matters as well as day-to-day company law and regulatory issues.

Our expertise includes:

- Company law
- Public and private company transactions (including M&A and corporate finance) and share acquisition, disposals, capitalisations
- Entity selection and formation of government companies and government joint ventures and venture capital advice
- Directors' duties and company secretarial services
- Operating and partnership agreements
- Securities and governance matters
- Restructuring of ownership and complex / innovative legal structures..

CASE STUDIES

BEIS

Advising on transfer of assets (valued at £3.5bn) from the UK's 7 Research Councils, Innovate UK and the research and knowledge exchange functions of HEFCE to UKRI, the UK's new research and innovation body, achieved using a statutory transfer scheme under the Higher Education and Research Act 2017.

University of Oxford and Oxford University Hospitals NHS Foundation Trust

Advising on the joint venture with Mayo Clinic, a US based non-profit organisation committed to clinical practice, education, and research. This was structured using a LLP and drew on a wide range of specialised experience from across the firm, particularly regarding the bespoke and technical corporate aspects of the partnership arrangements.

DEFRA

Advising on the establishment of the independent Office for Environmental Protection, including transfer of assets by DEFRA to OEP as part of DEFRA's obligation to provide grant-in-aid, achieved via an asset transfer process and an arrangement for DEFRA to provide interim services during the transition prior to the OEP achieving operational independencies.



Commercial Real Estate, Property and Land Law

Our highly regarded, award-winning, multi-disciplinary team specialises in the core traditional retail, office and industrial markets, both regionally and nationally.

Our expertise include all main real estate work streams and associated practice areas, such as planning and construction. We also advise UK and international corporates, funds, institutional investors, trusts, sovereign wealth entities and ultrahigh net worth individuals on all aspects of their UK real estate investment.

Our expertise includes:

- Asset and portfolio management
- Investment and strategic land acquisition and disposal
- Real estate development, regeneration, (private sector) finance and (public sector) funding, tax
- Environmental, Planning and compulsory purchase
- Real estate and commercial contract
- Dispute resolution
- Procurement and funding of construction works and services.

CASE STUDIES

Greater London Authority

Advising on the procurement of a development partner for the £1bn Royal Albert Dock regeneration project.

Stevenage Borough Council

Advising on a £350million town centre regeneration project.

Defence Infrastructure Organisation

Advising on the procurement of the Future Defence Infrastructure Services (FDIS) programme.

Welsh Minsters and Transport for Wales

Advising on the £738m transformation of the Core Valley Lines, part of the South Wales Metro.

Greater London Authority

Advising on the regeneration project at Beam Park, Dagenham. A 10-year £1bn scheme, providing 3,000 homes, new schools and leisure facilities and a new railway station.

Competition and Markets Authority

Advising on its HQ move to a 113,000 sq ft site at The Cabot, Canary Wharf.



Construction Law

Our specialist team includes dual-qualified lawyers, including chartered surveyors, who advise clients in both the public and private sector, including developers, investors, occupiers, contractors, consultants, funders and investors, involved in the development and delivery of complex infrastructure, construction, engineering and facilities management / asset maintenance projects. We also advise on the resolution of disputes under all forms of construction and engineering contract.

Our expertise includes:

- Procurement and funding of construction and engineering works and services
- Complex facilities management contracts using forms such as the NEC4 and the CCS FM1 and FM2
- Advising contractors, consultants, subcontractors and suppliers on the supply of equipment, works and services
- Construction investment and project finance
- Procurement and funding strategies – including PPP and PFI
- Regulated procurement
- Health and safety
- Construction contracts and professional appointments - drafting, negotiating and advising on all standard and bespoke forms of contract including NEC3, NEC4, JCT
- Security documents and warranties
- Dispute resolution including adjudication, arbitration, litigation, expert determination, conciliation and mediation.

CASE STUDIES

Birmingham City Council

Advising on the delivery of construction and engineering projects for the Birmingham 2022 Commonwealth Games.

Defence Infrastructure Organisation

Advising on the procurement of the Future Defence Infrastructure Services programme to deliver hard Total FM services across the Built Estate requiring close collaboration with the DIO, other stakeholders and advisers to develop the contracting structure to reflect the requirements for the programme.

Highways England

Advising on the Heathrow expansion project, including construction advice on the works required for the interface between the development of a new runway and the strategic road network (including the M25 and M4).

Welsh Minsters and Transport for Wales

Advising on the £738m transformation of the Core Valley Lines, part of the South Wales Metro scheme, which is the largest procurement ever undertaken by Welsh Ministers. Advising on complex bespoke NEC3-based contract with multiple call-off terms and conditions to facilitate the works and services required to deliver the transformation comprising over 300 separate construction sites.



Data Protection and Freedom of Information

Our specialist lawyers are skilled in making complex issues simple to understand. We work closely with our clients to identify their needs and deliver practical and straightforward advice. We can help with all aspects of data protection regulation, from simple queries and analysis, dealing with investigations by the ICO, to full-scale compliance audits. We are able to offer a data protection helpdesk, which assists clients with their queries on data protection regulation.

Our expertise includes:

- Structuring data protection audits including the development of questionnaires and project plans
- Developing and reviewing data protection policies, procedures, statements and handbooks
- Advising on compliant international data transfers
- Advising on introduction of new technologies and associated data protection considerations
- Responses to subject access requests, in-house training programmes, workshops and seminars
- Advising on complex data sharing arrangements
- Supporting on large, nationally-significant projects involving data sharing including structuring projects to ensure data protection compliance, preparing DPIAs, data sharing and processing agreements and related documentation.

CASE STUDIES

Department for Digital, Culture, Media & Sport

Advising on data protection aspects of the Events Research Programme, examining the risk of transmission of COVID-19 from attendance at events to inform future policy on safely lifting restrictions at large events. Our work included working closely with the ERP delivery team, event organisers and the DHSC and PHE research teams, providing time critical advice and practical support in a rapidly evolving research programme.

DEFRA

Advising in relation to the data protection aspects of its £200m+ contractual arrangements to provide for the delivery of food boxes to shielding individuals as a consequence of COVID-19.

Department for Work & Pensions

We provided a 'virtual secondee' to support in handling business as usual data protection queries. Our work ranged from providing guidance on the designation of parties as controllers, processors or joint processors, through to advising on the impact of data protection legislation on the proposed text for new Bills to be introduced to Parliament.



Dispute Resolution, Litigation and Civil Litigation Law

Our 100-strong team manages and resolves commercial and public law disputes from the largest complex international test cases to portfolios of lower value claims (such as books of negligence actions). We also have considerable experience in regulatory investigations, inquiries and prosecutions, including those in the criminal justice field.

We help resolve disputes as quickly and cost efficiently as possible and, where appropriate, without recourse to the publicity of the courts. We are often able to resolve claims through the effective use of pre-action tools, and have considerable experience in all forms of alternative dispute resolution procedure.

Our expertise includes:

- Senior team members with DV, SC or CTC security clearance
- Structuring and project managing complex and mission critical disputes for government
- Successful and high quality delivery in large and/or complex electronic disclosure exercises
- Active use of alternative dispute resolution including mediation and adjudication
- Familiarity with arbitration, specialist tribunals and the criminal justice system
- Rapid response to urgent and emergency situations
- Reputation critical investigations and inquiries.

CASE STUDIES

Ministry of Justice

Advising MoJ on a major public procurement case.

National Crime Agency

Successfully defending against compensation claims worth over £220m under Section 283 Proceeds of Crime Act. Our team was engaged to defend all aspects of the claims and managed the review of around 700,000 documents on behalf of government departments as part of their respective involvement with a high-profile public inquiry.

Department of Health & Social care

Advising on contractual compliance by PPE suppliers and with procurement compliance in purchasing PPE including disputes issues and Judicial Review support.

FirstGroup plc

Advising in the Supreme Court and below, on the highly publicised test case for disability rights and equality law concerning access to wheelchair spaces on buses.

Financial Services Compensation Scheme

Advising FSCS, the financial services compensation fund of last resort, on its PPI recoveries project, pursuing recoveries from lenders following the Supreme Court's decision in *Plevin v Paragon Personal Finance Ltd 2014 UKSC 61*.



Education Law

We act for schools, HEIs, FE colleges, private sector providers, Ofsted, Office for Students, as well as the Department for Education and local authorities. We have built a reputation for taking on complex and high profile projects. Through our collaborative approach, we draw on experience and expertise from across the firm to build a team tailored to our clients' needs.

We provide straightforward, to-the-point advice, guiding our clients through complex legal matters. Our work for both public and private sector clients gives us an understanding of the issues involved in delivering transformational projects in the sector, from both sides of the table.

Our expertise includes:

- PPP and joint venture projects
- Outsourcing
- Business transformation projects
- Alternative Delivery Models
- PFI/PF2 projects
- Student accommodation projects
- Employment disputes and tribunals
- Employment law advice (including TUPE) and training
- Commercial and contractual matters
- Pension schemes
- Academic restructuring programmes
- Mergers and acquisitions
- Private equity.

CASE STUDIES

Higher Education

Advising Babcock Training Limited on the contractual arrangements necessary to enter into a partnership with the Metropolitan Police as lead provider of the delivery of new recruit training and assessment through two new Level 6 qualifications. This eight-year contract was awarded to Babcock following a regulated procurement process. Babcock worked with a consortium of London based universities as part of its bid, Anglia Ruskin University, Brunel University, University of East London and University of West London. The qualifications will be collaboratively delivered by Babcock and the HEIs.

Schools

Significant experience advising on the restructuring and delivery of education support services to schools. We act for local authorities, the Department for Education, private sector providers and local authority "spin outs" on the procurement and delivery of statutory and traded services to schools across the UK.

Employment & HR

Providing a wide range of employment advice to the HR and legal teams of the Office for Students, Ofsted and the University of Bristol.



Employment Law and Human Resources

Our award-winning employment lawyers help navigate the complexities of employment law enabling clients to focus on their core business. Known for our pragmatic and commercial approach, we draw on our extensive experience to provide clear, concise, well-presented solutions.

Clients include public sector bodies, FTSE listed companies, charities and senior executives. We regularly advise on high profile, business critical projects. As one of the largest employment law teams in the UK, we are active in helping to shape UK employment law and participate in numerous employment law organisations.

Our expertise includes:

- Strategic employment law advice on complex HR project work
- Employment helplines including reporting on usage, trends and potential solutions
- Employment disputes and running tribunal and High Court claims to ensure they are cost-effective and managed at a high standard
- Cross-border employment law advice for our UK and international clients
- Investigations, regulatory compliance and whistleblowing, minimising the risks of workplace investigations and offering expertise on whistleblowing law
- Employment law training to upskill managers and HR teams.

CASE STUDIES

Foreign, Commonwealth & Development Office

Advising on the employment aspects of a major facilities management procurement, involving the transfer of employees in the UK and 11 jurisdictions across North West Europe, together with a major post-transfer restructure. Also advising on commercial and policy strategy for HR/TUPE issues (including COSOP) and coordinated TUPE/ARD advice across European jurisdictions. We were heavily involved in the competitive dialogue process and advising on communications/consultation with employees.

Birmingham Children's Trust

Advising on the transfer of c.1,600 social workers and other employees to the Trust from Birmingham City Council. We advised on the employment aspects of establishing the Trust, TUPE consultation with trade unions, negotiating the services contract and a number of issues of public law relevant to the local government sector, including liaising with the Department for Education.

Government Legal Department and HMRC

Advising on employment disputes including successfully defending tribunal claims.



Energy, Waste and Sustainability

We are immersed in the UK energy sector with particular strength in renewables and nuclear and the associated regulatory issues. Our work involves all new technologies and our expertise has developed as those technologies emerged, becoming mainstream. We were the first firm working on tidal and marine technologies and now can say the same for nuclear fusion and SMRs. Our work is cutting edge, with a reputation built upon first-of-a-kind projects and deals, providing expert advice throughout the project/plant lifecycle.

We have expertise in all key technologies and activities in the sector: nuclear, renewables, oil and gas, energy regulation, energy storage, hydrogen, waste and water. We are heavily involved in the emerging low carbon transport sector on electric vehicles and CAVs. We work on on-site generation, heat networks and energy services (efficiency) contracting.

Our expertise includes:

- Consents and planning applications for energy projects
- Build out
- Power purchase and grid connection
- Fuel supply and offtakes
- Project finance
- Energy regulation
- Operational advice
- M&A
- Energy disputes
- Community Energy.

CASE STUDIES

UKAEA

Advising on the development of Nuclear Fusion regulation in the UK and the establishment of the STEP programme and advice on the procurement of various associated contracts.

Various local authorities including Kent County Council

Advising on power purchasing arrangements, solar and wind developments and acquisitions, net zero policies, EV infrastructure and district heat networks.

Bristol City Council

Advising on the 'City Leap' plan to raise around £1bn of investment to transform Bristol into the UK's first smartenergy, carbon neutral city by 2030. The procurement for energy companies, delivery partners, technology providers and others was launched in 2019 and is now underway. Burges Salmon has assisted with every aspect of this enormous project, including the extensive energy-related regulatory and commercial advice.



Finance Services

We have the expertise to handle complex and non-complex financing transactions for clients on both a UK and cross-jurisdictional basis. We act for clearing and investment banks, debt funds and other alternative lenders alongside numerous PLCs and large corporate clients around the world. We take pride in the quality of our service, offering clear, effective solutions to our clients.

By working collaboratively with experts from across the firm – including corporate, real estate and tax – we are able to tailor our service to each client and respond quickly to queries on all aspects of banking law. Through our work acting for both lenders and borrowers, we have developed valuable insight into the commercial issues for both sides – we are able to view complex banking law issues from all perspectives.

Our expertise includes:

- Asset backed lending
- Corporate and private banking
- Debt capital markets and securitisations.
- Derivatives
- Food and farming finance
- Islamic finance
- Leveraged finance
- Project finance
- Real estate finance
- Regulatory advice
- Restructuring and insolvency.

CASE STUDIES

C & J Clarks

Advising on the debt facilities restructure which was effected alongside a £100m equity investment, implementation of a CVA and an internal reorganisation. The debt facilities comprise a syndicated RCF, various ancillary facilities and senior secured notes. The pension scheme played a key role in the transaction because, with a buy-out deficit of +/-£200m, it is the group's largest unsecured creditor. The Pensions Regulator and PPF were closely involved by the trustees from the beginning.

Eden Geothermal Project

Advising the financial sponsor on the corporate arrangements, the interface between the institutional funding and public funding and state aid/subsidy control advice, proposed project documentation approach and land arrangements. Our team played a key role in structuring and negotiating bespoke arrangements with government to unlock public funding for the project.

National Express

Working with the Treasury team for many years on different debt financings totalling over £1bn and various hedging products.



Food, Rural, Environmental and Natural Resources

Our specialist lawyers provide sector insight and advice on all aspects of food and agricultural law including land occupation and issues, environmental obligations, energy and renewables, planning food regulation, health and safety, employment and wealth and tax planning. We understand the commercial drivers and challenges facing the industry and work with a broad range of clients across the sector, from government bodies and institutions to private individuals, ensuring we have a wide experience that best inform our advice.

Our expertise includes:

- Rural land transactions and ownership
- Agricultural tenancies
- Environmental compliance and regulatory issues
- Contaminated land and water
- Food safety, food labelling, product recall and regulatory enforcement issues
- Renewable energy investment development and financing
- Planning and CPO issues
- Civil and criminal health and Safety advice and regulatory and insurance issues
- Corporate governance, mergers/acquisitions, joint ventures and fundraising, finance and insolvency
- Commercial advice across the full spectrum of the food chain; including contractual arrangements and protection of rights
- Contractual disputes, partnership and trust disputes and product liability.

CASE STUDIES

DEFRA

Advising during the COVID-19 crisis on the contractual arrangements with caterers to provide for the delivery of food boxes to those individuals who were having to shield.

The Crown Estate

Sole lawyers advising the Rural and Windsor portfolios on a wide range of transactions and issues relating to the occupation and use of rural land and environmental issues.

Defence Infrastructure Organisation

Advising on a range of transactions and issues arising from the MOD's large rural estate including providing sector-based knowledge sharing to identify and consider issues that are likely to impact such land in the future.

Co-operative Group

Acting for the on the sale of its farming operation, together with over 17,000 acres of land in England and Scotland, for £247m. The sale included several wind farms, imposed overage provisions on parts of the property, and involved the transfer of employment contacts and pension rights as well as contractual rights to farm a further 21,000 acres.



Health and Healthcare

Our healthcare lawyers are experienced in working on critical, complex and politically sensitive matters for GLD and other public sector clients, having worked extensively with DHSC and with BEIS and the Vaccine Task Force. Senior and junior members of our team have been seconded into GLD and BEIS, giving us first-hand knowledge of the intricacies of working for a government client.

We understand the need for clear, succinct advice delivered at speed that provides the foundation for effective Ministerial decision making. We also draw upon our extensive private sector healthcare expertise to help provide pragmatic advice for our public sector clients.

Our expertise includes:

- Commercial contract negotiation
- Procurement strategy
- Drafting procurement documents (including SQs, ITTs, notices and standstill letters)
- Procurement challenges and judicial review
- Technology and intellectual property
- Subsidy control and grant funding
- Real estate matters
- Employment and pensions services
- Mergers and acquisitions.

CASE STUDIES

Department of Health & Social Care

Advising on a variety of workstreams relating to Test & Trace throughout the pandemic, including on a series of procurement procedures for the purchase of lateral flow kits.

Vaccine Task Force

Advising on a series of projects for the manufacture and supply of vaccines including negotiating the arrangements with Wockhardt, for the reservation of manufacturing capacity by HMG. We supported BEIS to draft and negotiate contract, and advise on life sciences regulatory issues and subsidy control.

Major independent care provider

Advising a major independent care provider of over 230 free NHS and social care services across the UK, on a number of critical contracts including advising on procurement issues, including a £100m+ procurement claim and on the procurement law implications of a proposed corporate restructuring exercise.

University of Oxford

Advising on the establishment of the ground-breaking Vaccine Manufacturing and Innovation Centre and then VMIC on its subsequent additional government funding to deal with COVID-19 issues.



Health and Safety

Our health and safety lawyers understand that our clients need a focused and effective response to health and safety law issues and regulatory and manslaughter investigations, often in urgent circumstances. We combine key sector insight and legal expertise, working closely with our energy, construction, transport, real estate and environment teams to deliver the right solutions to our clients.

Our health and safety lawyers have proven expertise in UK and EU safety frameworks, advising on investigations; improvement and prohibition notices; prosecutions including corporate manslaughter and gross negligence manslaughter; inquests and related civil claims. Our clients include leading listed and international companies operating in the UK, land and property owners, energy providers and high-hazard and COMAH industries.

Our expertise includes:

- Regulatory action and investigations by the police, safety regulators, Office of Road and Rail, Office for Nuclear Regulation and Maritime and Coastal Agency, local authorities and fire and rescue service authorities
- Incident and emergency response
- Inquests and inquiries
- Compliance, policy and governance.

CASE STUDIES

Utilities company

Advising on a high profile multi-fatality incident at its operational site and were instructed within hours of the incident to advise on its immediate response and on the investigations by the Police and HSE.

Tram operating company

Advising on the multi-fatality Sandilands incident including the third party investigations and at the 10 week inquest. The issues raised in those investigations include our client's approach to identifying low frequency high consequence events.

Grenfell Tower

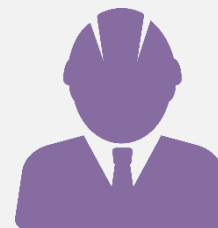
Acting for one of the core Participants to the Inquiry in relation to the collation, review, and analysis of evidence for submission to the Inquiry.

MOD

Drafting and developing suite of H&S clauses and reporting templates for a project relating to one of the UK's largest defence programmes and nationally important non-contentious matter, drawing on expertise from our Defence, Nuclear, and H&S teams.

Train operating company

Advising following the death of an employee from COVID-19 and subsequent internal and Office of Road and Rail investigations and on participation in an inquest.



Intellectual Property Rights and Licencing

Our IP lawyers have in-depth insight into a range of sectors and clients come to us for our expertise in complex issues. The team includes two trademark attorneys (in the UK and in Ireland) and two trademark paralegals allowing us to offer a distinct, but complementary, brand protection service.

We provide specialist advice to the media industry, advising a range of high-profile clients working in advertising, television, music, publishing and social media and because of our Irish presence, we can service EU brand work.

Our expertise includes:

- Clearance, ownership and protection of IP rights including trademark and design rights, IP audits, registrations and management of national and international portfolios including supporting on EU brand work
- Exploitation of intellectual property rights through collaboration agreements, joint ventures, licensing arrangements and assignments
- IP disputes including litigation, trade mark oppositions and cancellations and Company Names Tribunal and domain name disputes
- Regulatory and statutory developments and implications for the media industry
- Sponsorship arrangements, broadcasting rights and exploitation agreements for TV/multimedia clients.

CASE STUDIES

Guy's & St Thomas's NHS Foundation Trust

Advising on a collaborative joint venture with Kings College London for the development and exploitation of new Medical Technology.

BEIS

Advising on the establishment of UKRI, including the transfer of large quantities of registered IP from legacy bodies advising on interactions with the European Commission in respect of the 200+ EU funded research projects.

UK Hydrographic Office

Drafting and advising UKHO (an Executive Agency of the MOD) on its standard terms and IP licensing, for global distribution of its marine navigational products and services.

John Lewis and Waitrose

Preparing an IP strategy for use across the Partnership as well as advising on Waitrose & Partners' product development, endorsement, and branding arrangements with high profile individuals.

BBC and BBC Studios

Sole counsel on all UK and EU trademark applications and registrations. Our role includes Providing clearance advice on a range of new projects and brands and advice on other contentious and non-contentious brand protection and intellectual property issues.



International Law

We have expertise in assisting clients with cross-border regulatory issues, trade-regulated litigation, labelling and country of origin advice, business immigration, inward investment, cross-border M&A and international taxation. Our nuclear team is also recognised for advising on the requirements of international nuclear law around the world. We act for governments, state owned nuclear developers, regulators and large international collaborations.

Our expertise includes:

- International dispute resolution including international arbitration and choice of jurisdiction/courts
- Trade disputes including sector based disputes concerning tariff breaches y Regulatory requirements for imports/ exports including consumer law, product liability, obtaining approvals and engagement with regulators y Supply chain and country of origin implications for registration, labelling and taxation
- International law and best practice relevant to nuclear safety, nuclear security, nuclear safeguards and nuclear liability
- Nuclear export controls
- UN Security Council Resolutions and constitution, statute and powers of the International Atomic Energy Agency
- International transport of nuclear materials
- Nuclear safeguards agreements and co-operation agreements.

CASE STUDIES

Eurostar

Advising directly and on the engagement with former UK government shareholder LCR, on the application of the Treaty of Canterbury between UK and France relating to management of the Channel Tunnel Fixed Link. Advice covered issues such as oversight of safety compliance and responsibility, making submissions to the Inter- Government Commission set up to monitor the fixed link, charging and rights of access (including their overlap with later EU, UK and French law).

Department for International Trade clients

Advising DIT clients such as GCB Cocoa Singapore Ltd on their UK market entry and foreign direct investment projects.

Nuclear regulator

Advising on the requirements of International Nuclear Law and best practice, training staff, reviewing and reporting on the state's implementation of the requirements of the Convention on the Physical Protection of Nuclear Materials and reviewing and amending the state's framework nuclear laws, regulations and regulatory guidance. NI Translink: Advising on continued operation and access to EU markets after Brexit leading to continuity agreements.



Planning and Highways Law

Our planning and compulsory purchase lawyers are nationally-recognised for our expertise and the quality of work we undertake. We deliver planning law advice to the public and private sectors, across the UK, through the whole development process, from consenting strategy to legal challenge.

Our expertise includes:

- Consenting strategy and Planning applications, including Environmental Impact Assessment (EIA) and Habitats Regulations Assessment (HRA)
- Negotiating and drafting planning obligations for landowners, developers, local authorities and funders
- Planning appeals, including advocacy at public inquiries and hearings Interpretation of planning permissions and conditions, and advice on safeguarding planning consents
- Site assembly including compulsory purchase promotion and claims for compensation, including Upper Tribunal advocacy.

CASE STUDIES

Isle of Anglesey Council

Advising on proposed nuclear power station at Wylfa and other applications for major energy projects including the Tidal Demonstration Zone and Port Health Authority advice following amendments to port inputs as a result of Brexit.

National Highways

Advising on numerous NSIPs, including planning advice on the former proposals for the Heathrow expansion DCO process, the new A30 dual carriageway between Carslake and Carland Cross and the A417 proposals.

Department for Transport

Advising DfT as decision maker on numerous DCOs and Transport and Works Act Orders and related issues including EIA and HRA.

Environment Agency and Canal and River Trust

Advising on a £20m scheme for installing state-of-the-art fish passes at several weirs located along the River Severn, including advice on strategic planning, site acquisition, public rights of way and CPO powers.

Torbay Council

CPO advice for the redevelopment of the Crossways Shopping Centre, including dealing with the entire CPO process and related planning application. Dealing with implementation of the confirmed CPO.



Primary Care Law

Our lawyers are experienced in advising clients in relation to primary care matters, including for leading NHS Trusts and independent providers across the GP, ophthalmology, dental and pharmacy sectors on contract, corporate and IP matters. We have also advised independent providers on their arrangements with NHS England and on matters relating to community care arrangements across the UK.

Our expertise includes:

- Commercial contract negotiation
- Engagement with the CQC
- Appealing CQC inspection reports
- Supply chain contracts
- Clinical investigation and trial agreements
- Funding agreements
- Joint ventures
- Procurement strategy
- Procurement challenges and judicial review
- Technology and intellectual property
- Subsidy control and grant funding
- Real estate matters
- Employment and pensions services
- Mergers and acquisitions.

CASE STUDIES

NHS Trust

Advising on contract and procurement aspects of a major multi £million procurement of community and onsite pharmacy services.

Ophthalmology provider

Advising leading ophthalmology providers on commercial contract and regulatory matters relating to its contract with Clinical Commissioning Groups / Integrated Care Boards.

GP practice

Advising GP surgeries on regulator matters relating its GMS contracts.

Community healthcare

Advising a leading independent community care provider on its outsourced care arrangements with CCGs /ICBS across the UK.



Procurement and Contract Services

We have extensive experience of working with authorities and utilities to design and implement regulated procurement processes. We ensure procurements are robust and legally compliant, and also commercial and manageable, with the ultimate focus at all times being on delivering a successful outcome for our clients.

We also commonly work with bidders giving us a detailed understanding of bidders' commercial objectives and strategies when participating in regulated processes. We provide expert assistance should disputes arise, either during the procurement process or post-award, and our team has been involved in many of the highest profile bid challenges brought before the Courts.

Our expertise includes:

- Procurement strategy
- Business case development
- Tender document preparation and development
- Negotiation, dialogue and interactions with bidders
- Stakeholder engagement and governance
- Evaluation, standstill and award
- Managing procurement challenges and disputes
- Subsidy control and funding arrangements (including risk assessments following government guidance)
- European Commission complaints and proceedings.

CASE STUDIES

Department of Health & Social Care

Advising on the procurement of a Framework Agreement and subsequent Dynamic Purchasing System for the purchase of lateral flow testing devices, including drafting and negotiating contracts, advising on regulatory aspects and tender documents.

MOJ

Advising on procurement proceedings issued by a private sector contractor in relation to contracts for HMCTS.

Foreign, Commonwealth & Development Office

Advising on procurement issues regarding the establishment of a Dynamic Purchasing System for the implementation of FM contracts worldwide – a first of its kind.

Department for Education

Advising on a range of local government restructuring projects involving procurement law compliant “spin-outs”.

UKRI

Advising on various procurement and subsidy control queries as well as the establishment of Innovation Loans.

MOD

Advising on a range of projects, including day-to-day support on commercial/projects team on the outsourcing of search and rescue helicopter services in the Falkland Islands and the delivery partner for the Skynet satellite project.



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