



Unity Schools Partnership Case Study

Education Management Systems

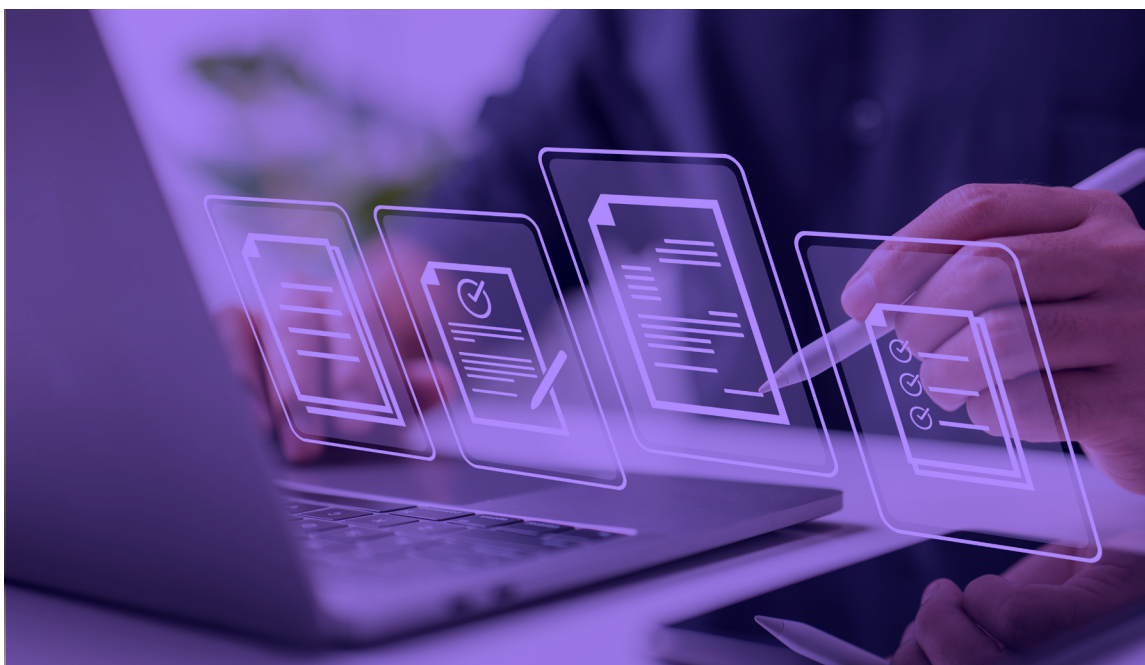
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0808 2819439 
www.procurementservices.co.uk 
procurementservices@csLtd.org.uk 

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The Challenge.

Unity Schools Partnership (USP) is a Multi Academy Trust made up of 32 schools including primary, secondary and special and are located mainly in Suffolk. USP reached out to Procurement Services due to changes in the market they had to ensure they were compliant with procurement legislation, and so needed to find the best route to market to deliver this.



The Solution.

Due to USPs previous frameworks with us, they knew to reach out to us for guidance and support to make a decision on their supplier. USP had their own specification and view on how they wanted it to be evaluated, so with the advice of our team, we found a way that worked based on the experience we both had. Procurement

Services managed communication with providers and all the documentation to make the process as easy as possible. As a result of this USP decided to award Arbor Education LTD to their schools.

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The Outcome.

Throughout the phased rollout of this framework USP are predicted for many benefits to their systems. It is expected to deliver process efficiencies and financial benefits to the trust as a whole. As well their schools will have improved access to data, making it easier to feed data to schools and giving the trust a higher visibility of data. They have said they “wouldn’t hesitate to use Procurement Services frameworks again” and will be looking into ways we can support them within the upcoming 12 months.

The Benefits.

- Great customer service
- Supportive customer service during and after
- The frameworks deliver value



“Our account manager Stuart is brilliant; we know that if there is a problem going forward, we can liaise with Stuart, and he will help to sort things out”

“There was a lot of support throughout the process.... The support we have been given during and after has been good”



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