



Audio Visual Integration

Expert teams, robust processes and innovative
tools to remove project complexity and risk



Audio Visual Integration

Remove AV risks, challenges and complexities for projects of all sizes, types and locations. Using our proven 360-degree lifecycle approach to integration, we simplify and optimise the user experience to amplify your return on investment.

Our goal is to ensure a lasting harmony between the solutions we provide and the people who use them, because we know that great things happen when people work together. We don't just provide products; we deliver seamless experiences that enable modern businesses to succeed in the modern workplace.

With a complete focus on innovation, quality, security and sustainability, we deliver everything from high impact spaces, standardised meeting rooms and complex auditoriums through to entire retail estates and court rooms. Whether it's a basic installation or a large-scale, multi-million global programme, our team of highly skilled and certified experts remove project obstacles to transform your ideas into results.



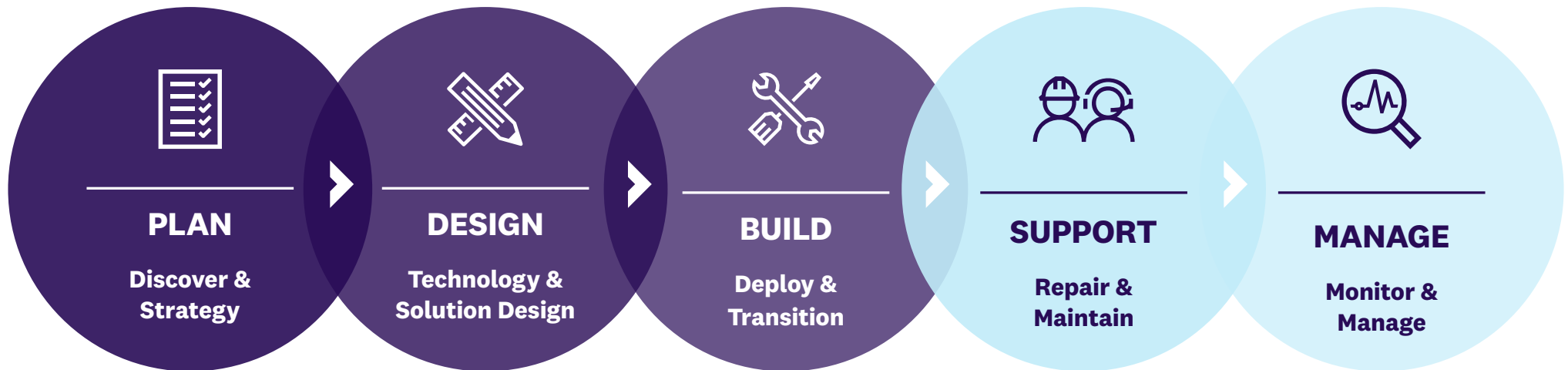
Solutions and services



Project lifecycle

The world's leading organisations trust Kinly to get their complex AV projects off to the best possible start and future-proof them for years to come. We leverage all our experience and skill to streamline your user experience, with tailored support and management ensuring maximum business value.

Supported by the brightest minds in the AV industry, industry accreditations and in-house build and testing facilities, we are committed to ensuring a lasting harmony between the solutions we provide and the people that use them.





Plan

Our approach to discovery and strategy enables us to forge strong, valuable and lasting relationships with our clients and partners for optimal long-term outcomes. Our advisors collaborate closely with your teams to provide informed advice, predict problems before they materialise and influence your long-term success.

Needs analysis

By conducting a detailed needs analysis for all projects, we capture and understand your unique objectives for full insight and predictable outcomes. Through workshops, interviews and conceptual designs, we engineer and integrate innovative solutions that meet your goals and deliver seamless user experiences.

Solution design

We make informed design decisions based on extensive experience in deploying, configuring and managing global AV systems. With a vendor agnostic stance and relationships with the world's leading manufacturers, we design and deliver reliable, serviceable and futureproofed solutions.



Validation

Design validation is conducted at all critical stages with specification based on functionality, interoperability, reliability, serviceability, accessibility and value. Supported by the Kinly Global Product Board and Tech Labs, our research and development department oversee the creation of quality, proven and innovative solutions.

Coordination

Coordinating and guiding third parties, we secure complete design documentation, accurate project costing and impactful planning. Early dialogue with wider teams enables us to optimise deployment spaces for your AV system, resulting in maximised usage, a seamless user experience, ease of ongoing management and quality of support.



Design

Kinly's industry-leading design cycle and iterative processes generate solutions that meet and exceed client expectations, every time. With quality, security and CSR built into every stage from concept through to support, we consider projects holistically to deliver projects that make sense now, and well into the future.

BIM, CAD and visualisations

To ensure practical design feasibility, your Kinly technical manager leverages visualisations, Computer-aided Design (CAD) and Building Information Modelling (BIM). CAD and BIM are used in conjunction to optimise spatial coordination, while clash detection and CAD are used to realise more complex requirements including custom installations.

Development

Working in close collaboration alongside your key stakeholders, our technical manager develops the pre-sales concept for your space. We leave no stone unturned and give full attention to equipment positioning, containment routes, cable types, system diagrams and rack layouts for a considered design optimised for success.

Design review

Keeping you informed at every stage of the process, your technical manager works to gain a full understanding of your requirements, constraints and goals. This enables them to design and develop solutions that meet exact requirements while ensuring full compliance with industry standards and regulations.

Design coordination

We remove the stress and complication of third-party coordination. The technical manager collaborates with all involved entities, including trades, to ensure the seamless integration of technology and aesthetics. This extends all the way to working alongside design teams, programming and commissioning workshops.

Network development and security

Our dedicated network team utilises best practice processes, meticulous lifecycle planning and coordination workshops to ensure successful deployments. Working alongside your IT team, we create a detailed high- and low-level design specification that aligns with project requirements. We then progress with network coordination, proof of concept testing and deployment support.





Build

With a global footprint and a proven capability in deploying complex collaboration solutions, we provide extensive delivery, project and implementation expertise to help you plan and build integrated solutions.

Project management

Kinly is a premium AVIXA member built on responsiveness and reliability. Guided by rigid processes and innovative tools, our global project teams are accredited to CTS, CTS-I, CTS-D, ITIL and PRINCE2. We use all their expertise in design, construction, time management and budgeting to fulfil diverse and exacting briefs for an impactful execution and delivery.

International logistics

We combine global reach with local expertise to meet your international delivery requirements, ensuring everything arrives at the right place, at the right time. This extends to expertise and advice on all aspects of freight management and custom procedures including rules, regulations, licenses, duties and taxes.

Solution implementation

We provide full installation services including off-site works, installation, verification and

optimisation to ensure the successful implementation and operation of projects. All systems are expertly verified using a strict checklist for functionality, performance and compliance with any issues or defects swiftly identified and resolved before fine-tuning and calibration.

Rack build

Our approach to rack design and build is built on total consistency, irrespective of project size or complexity. Builds can take place at our industry-leading facilities, or at your own premises. Our team of experienced designers and rack build engineers operate to a strict process of design, build and test, with quality assurance checks built into each stage for optimal results.

Handover and transition services

To bridge the gap between project completion and early support, we execute handovers collaboratively and gradually. At mobilisation, we agree approaches and processes including site and system acceptance. This enables you to provide feedback before final acceptance, transfer of documentation and tailored training for maximum satisfaction, adoption and ROI.



Collaborative innovation

Collaboration sits at the heart of our commitment to innovation, quality and AV excellence. By bringing together global expertise, cutting-edge technology and strategic partnerships, we enable our clients to embrace emerging trends with confidence.

Our structured approach driven by dedicated teams and dedicated facilities ensures seamless integration, standardisation and reliability across all projects. Through innovation, a globally connected product board and state-of-the-art tech labs, we deliver solutions that meet today's demands and anticipate the challenges of tomorrow.

Innovation

Supported by a global taskforce led by our Global Head of Innovation, we help our clients adopt and embrace the disruptive technologies that enable them to challenge the status quo and create a competitive advantage. From XR through to virtual production and creative services, we help you to deliver on your strategic ambitions while retaining resilience to market changes.

Kinly Global Product Board (GBP)

Comprised of global technical heads, Kinly's GBP collaborates with regional product teams and specialists to secure standardisation across products and vendors. This strategic focus enables us to deepen knowledge and build trust with our partners, regionally and globally. Through cross-region and departmental collaboration, we drive global excellence, quality and value.

Kinly Tech Labs

Our Tech Labs are testing and development facilities focused on driving innovation and standardisation. This dedicated environment enables us to identify and rectify product faults long before integration to ensure your complex AV projects are deployed for total consistency and maximum uptime.

Partner network

We have developed strong and transparent relationships to facilitate effective local management in all countries where we operate, balancing our globally aligned services with on-the-ground support. Our partners share our industry expertise, capabilities and resources and are committed to ensuring a high quality and consistent customer experience.





Support



From experience, we know that no matter how well a system is specified, how well-intended the design, or how stringent the testing, failure will occur, often at the worst possible time. At the point of failure, recovery time is critical to business continuity and for that you need immediate, professional support.

Achieving that sense of confidence all comes down to support. That's why service excellence sits at the core of our culture. We have a proven track record of quality service and support delivered to local and global clients. Our infrastructure, experience and scale are why the world's leading organisations depend on Kinly for trusted advice and lifecycle support.

Our support specialists are driven by a passion and commitment to delivering lasting resolutions to complex issues. With our expert 24/5 Help Desk, you receive expert engagement from the first point of contact through to closure. When site attendance is required, our industry-leading field resources are geographically positioned to deliver on proactive and reactive support requirements.



#1

service provider
in Europe



93.5%

client retention



3,500+

global site visits



6,500

devices monitored
globally



Manage

From support and remote management, through to a fully on-site White Glove service, we bring people, information and processes together for optimal business outcomes, even in sensitive environments. Tailored for modern businesses and delivered by experts, our people, processes and tools work in unison to maximise uptime, technology adoption and return on investment.

Remote Managed Services (RMS)

With a pre-emptive and proactive approach to problem solving, our experts identify and fix faults remotely. We're committed to doing this long before your business even notices them to maximise user confidence, remove frustration and keep your operations running. As far as your teams are concerned, it's always business as usual.

Managed On-site Services (MOS)

MOS provide personalised and proactive support. Our ever-present and friendly technician teams are on-hand to immediately answer requests, support critical meetings, manage events and perform physical maintenance. Teams range from small, self-sufficient units to full global taskforces with dedicated administration, production and management resources.

Fully Managed Services

In secure, sensitive and mission-critical environments, dedicated security-cleared Kinly teams operate within a standalone unit to provide unmatched, end-to-end services. From government and military through to government and finance, we remove risks through configurable services backed by Kinly's accreditations and robust governance structures.



Global services

GS is specifically designed and structured to deliver our entire portfolio of audio visual integration services on a global scale while helping enterprises to solve their challenges and meet their ambitions.

Whether it's removing operational burdens, getting to grips with local customs laws or securing standardisation across global technology estates, we've left no stone unturned in our mission to support the evolving AV requirements of enterprise organisations.

With Enterprise Architects and a dedicated Programme Management Office bolstered by follow-the-sun remote assistance, specialist event services and on-site support, our experts support the smooth delivery of complex projects from planning to global delivery.

400 projects delivered across 37 countries last year

Over 300 managed on-site professionals across the globe

Specialised teams located at 7 operational centres in 3 continents

Services delivered in 60 countries and 757 cities with the capacity and ability to scale



Our commitments

The Kinly brand values exist as a constant reminder to ensure that every day we push boundaries to create a more collaborative, sustainable and equitable future for our people, our clients and the planet.



To expertise

Our team of skilled and certified professionals use their expertise to create innovative solutions that enable people to work together, everywhere.



To quality

We design high quality, secure, sustainable and accessible solutions that help businesses to simplify technology complexity and succeed in the hybrid world.



To innovation

Partnering with the world's leading manufacturers, we keep our finger on the pulse to ensure you are ready to adopt and integrate the latest innovations into your existing workflows.



To you

We build lasting partnerships with our customers by getting to know their people, processes and how they like to work for an exceptional service that delivers maximum results.

Case study: LSEG

Energising the Market Open with uplifted AV experiences

The challenge

LSEG wanted to revitalise its Market Open system with a cutting-edge AV experience while ensuring flexibility for high-profile events.

The solution

We designed and implemented an immersive AV solution complete with media servers, a giant eight-metre LED display and adaptable control systems for dynamic event productions.

The result

The upgraded system enhances LSEG's global presence, reinforcing trust, excitement and seamless operations while preserving its rich financial heritage.

[Find out more](#)



Case study: University of Arts London

Redefining education with world-leading virtual production

The challenge

Identify and integrate a best-in-class display solution to support UAL's XR VP facility and drive the next generation of digital research in textiles and dress.

The solution

Kinly supported UAL with expert consultancy and the discovery, design and integration of Sony's Crystal LED VERONA displays and advanced VP technologies.

The result

The new facility enables impactful XR research and expands creative and academic opportunities. The project has won two Education Project of the Year awards at the 2024 AV Awards, as well as the 2025 Inavate Awards.

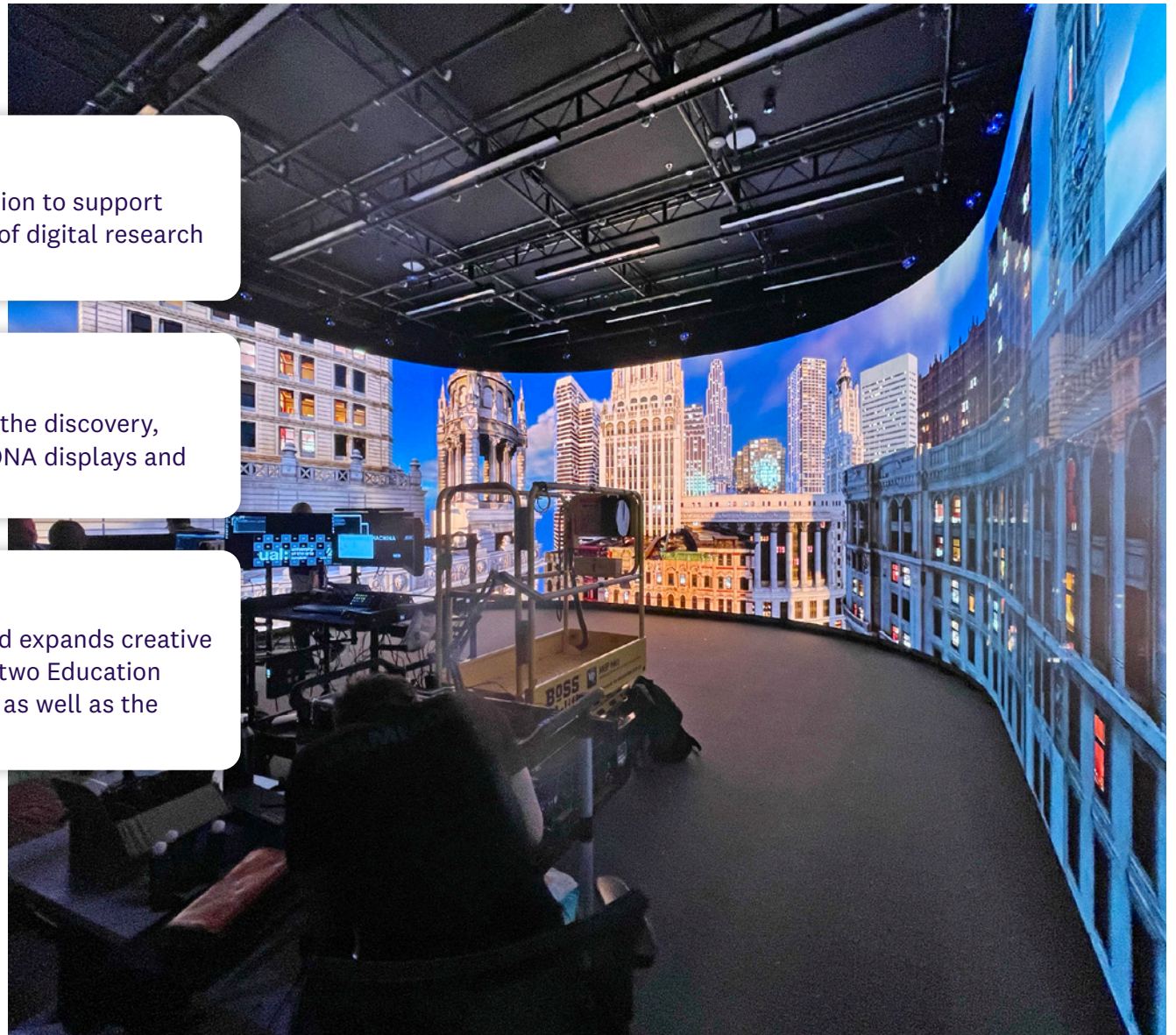
[Find out more](#)

**AV
AWARDS
2024**

Winner:
Education
Project of
the Year

**2025
INAVATION
AWARDS**

Winner:
Education
Project of
the Year



Case Study: Global Investment Firm

Major office relocation and large-scale fitout

The challenge

Support the relocation to a new London office with modern AV solutions replacing outdated and inadequate legacy systems.

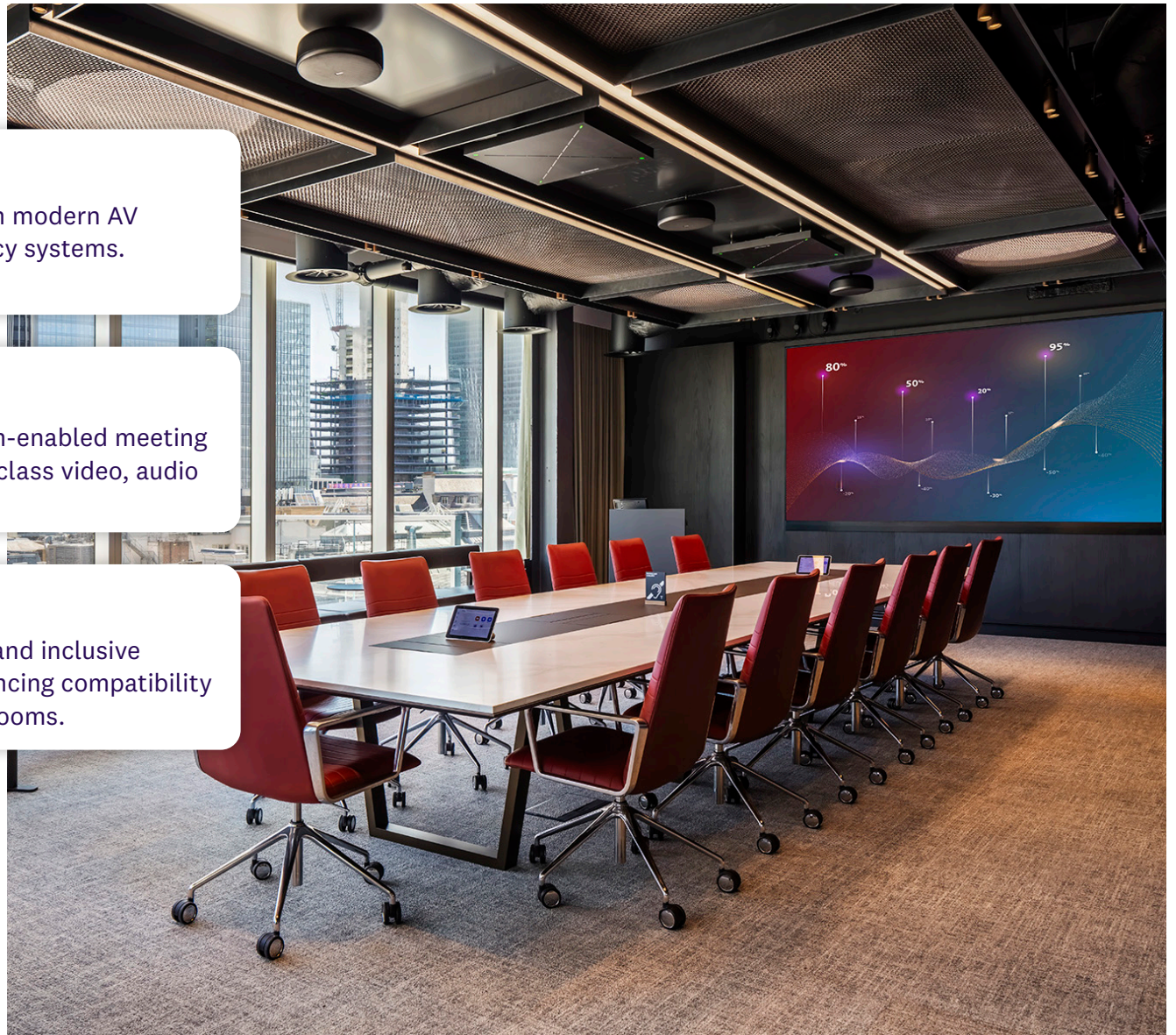
The solution

Kinly provided a total AV refresh, integrating Zoom-enabled meeting rooms, assistive listening technology and best-in-class video, audio and control systems.

The result

The new office delivers immersive, simple-to-use and inclusive meeting experiences, with seamless videoconferencing compatibility and enhanced communication across 17 meeting rooms.

[Find out more](#)



Why Kinly?

We innovate for maximum impact

That means making a positive difference for people, businesses and the planet, at every opportunity.

We've been in the AV business and supporting the world's leading businesses for more than 25-years.

In that time, technology has evolved in more ways than we could ever have imagined, but the need for people to collaborate has always remained.

We're here to make sense of technology complexity so that businesses and their people can connect seamlessly, at any time, on any device and in any location.

Because great things happen when people work together.

Bring your AV vision to life. Contact our experts for a free consultation.

Get in touch



Why Kinly?

Making sense of technology complexity so that businesses and people can connect seamlessly, at any time, on any device and in any location.

Because great things happen when people work together

1 EXPERIENCED

Dedicated expertise in designing, engineering and integrating complex AV collaboration solutions and services.

2 PROVEN

Globally recognised businesses rely on Kinly to deliver secure and flexible meeting experiences, every time.

3 INDEPENDENT

We partner with the world's leading vendors to deliver the best choice of solutions for public and private sector businesses.

4 SCALE

Kinly is an end-to-end provider of workspace transformation services with a continually expanding international footprint.