



# Chubb

## CCTV & Access Solutions

REF Y21004

A KCC FRAMEWORK

### WHAT DOES IT COVER?



Surveillance & Alarm Systems



Camera & Image Recording



Analytics & Reporting



Indoor & Outdoor Protection



Security Control Systems



Security Solutions & Consulting

Transforming your community for the better, together.

# WHY CHOOSE KCS PROCUREMENT SERVICES?

**We have a shared goal** – delivering innovative business transformation through our solutions. Together we can help customers use new technologies to run businesses smarter, not harder.

## SECURITY WITH CONFIDENCE

Improving security systems can help to provide a secure environment to protect your property, employees and customers.

Working in partnership with our awarded suppliers, this framework offers you a range of access solutions, associated services, support and maintenance so you can feel confident in your security needs.

## KEY BENEFITS FOR YOU...



### DIRECT AWARD

Looking for hassle-free procurement route to source the security systems needed?



### CUSTOMER FIRST

Passionate about giving your customers the finest solutions to drive transformation?



### EXPERTISE & SUPPORT

Want peace of mind and to benefit from trusted, framework expert advice?



### COST EFFECTIVE

Looking to create savings and help drive business improvements?



### PROTECTING YOUR PREMISES

Want to protect your property, customers and employees?

# TOP 3 CUSTOMER QUESTIONS, ANSWERED...



## HOW DOES DIRECT AWARD WORK?

**Choosing to direct award is always down to the customer to decide.**

For full information and criteria refer to the **CCTV & Access Solutions framework user guide**. direct award orders can be placed if the customer can meet any one of the following criteria:

- ✓ The customer is satisfied that, following their own due diligence, they can identify the supplier that offers best value for their requirement.
- ✓ The supplier is able to supply the required goods /services within the customers timescales.
- ✓ The supplier scored the highest mark for price/quality in the framework agreement evaluation.
- ✓ Goods/services required are unique/exclusive to one vendor/supplier.
- ✓ Continuity of existing goods/services from an awarded supplier.

**Are any of those boxes ticked by the customer?** If yes, they can direct award without needing to do a further competition or get three quotes – it's as simple as that!

Please note, the customer only has to tick ONE



## WHERE CAN I GET TRUSTED PROCUREMENT ADVICE?

**KCS Procurement Services offers FREE procurement advice your customers can rely on.** With a team of framework experts on hand to support your customers through their procurement decisions, they will provide:

- Simple steps to explain direct award
- Clarification of the framework supplier award process
- Understanding around Public Contracts Regulation 2015 compliance
- Easy-to-use template documents for direct award or further competition
- Navigation through the terms & conditions
- Plus many other procurement, framework and contract queries as they come up!



## CAN I ACCESS THE FRAMEWORK?

**KCS Procurement Services frameworks** are open to all public sector organisations including:

- Schools and academies
- Local authorities
- Central government
- NHS
- Blue light services
- Charities





Transforming your community for the better, **together.**

**KCS** | procurement  
services

**Chubb**



Need framework support? Contact...  [susanna.coleman@cs ltd.org.uk](mailto:susanna.coleman@cs ltd.org.uk)  01622 236845