



The Gorse Academies Trust Case Study

Multi-Functional Devices and Digital Solutions



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THE GORSE ACADEMIES TRUST

The Challenge.

The Gorse Academies Trust is a Multi Academy Trust with 12 schools that includes 10,500 students across Leeds. Their prime focus is the academies and mostly supporting schools in areas of deprivation within the city. Knowing they were due to retender their MFD contracts, The Gorse Academies Trust had the challenge of needing access to quality service and devices at a competitive price. Every penny counts within the education sector, so it was important for them to get the right balance.



The Solution.

The Gorse Academy Trust was recommended to use KCS Procurement Services for their retender process. After support was provided by the Key Account Specialist, through regular check-ins and a transparent retender process, Sharp UK was successful in retaining the business.

As a result, The Gorse Academy Trust now has a fleet of 110-120 devices across 12 different sites. Despite this volume of fleet sometimes being an issue to manage, with the help they have received from KCS Procurement Services and Sharp UK, it has made the process so much easier.

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The Outcome.

Using KCS Procurement Services for the retender process resulted in The Gorse Academy Trust saving time and money due to the management and sufficient support provided. They also mention “they have no plans at all to change” and are in fact looking at other education frameworks from KCS Procurement Services for the future.

The Benefits.

- Seamless operation
- Easy to use
- Supportive process
- Open and transparent



“From the offset everyone was really helpful, it was a very supportive process which made it much easier”

“KCS Procurement Services were very open and happy to talk through everything and made the process simple”



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