KCS procurement services

ESS Education Software Solutions

SOFTWARE & ASSOCIATED SERVICES FRAMEWORK Y20011

WHAT DOES IT COVER?

- ACCOUNTING SYSTEMS
- HR & PAYROLL SYSTEMS
- WORKFLOW MANAGEMENT SYSTEMS & SOFTWARE
- MICROSOFT PRODUCTS
- BESPOKE SOLUTIONS
- ENTERPRISE SOFTWARE & BUSINESS APPLICATIONS
- RECOVERY & DATA BACKUP SOFTWARE
- SECURITY SOFTWARE
- OPERATING SYSTEMS
- COMMERCIAL OFF THE SHELF SOFTWARE
- VIRTUALISATION
- SCHOOL INFORMATION MANAGEMENT SYSTEMS

Transforming business for the better, **together**.

Need **framework support**? Contact... stefanie.manley@csltd.org.uk 01622 236662

WHY CHOOSE **KCS PROCUREMENT SERVICES**?

We have a shared goal – delivering innovative business transformation through our solutions. Together we can help customers use new technologies to run businesses smarter, not harder.

KEY BENEFITS FOR YOU...

DIRECT AWARD
After a hassle-free procurement route to deliver the software solution needed?

COLLABORATION
Want to create a long-lasting, honest partnership which drives growth?

COST EFFECTIVE
Looking to create savings and help drive business improvements?

EXPERTISE & SUPPORT
Want peace of mind and to benefit from trusted, framework expert advice?

CUSTOMER FIRST
Passionate about giving your customers the finest solutions to drive transformation?

Transforming business for the better, **together**.

TOP 3 CUSTOMER QUESTIONS, **ANSWERED**...

Q1 HOW DOES DIRECT AWARD WORK?

Choosing to direct award is always down to the customer to decide.
To help them know if it's the best approach for them, ask if they meet ANY of these criteria...

- The customer is satisfied they can identify Softcat offers best value for their requirement
- Softcat is able to supply the goods/services within the customer timescales
- Softcat scored the highest mark for the price/quality in the evaluation
- The goods or services required are exclusive to Softcat
- The continuity of existing goods or services from Softcat

Are any of those boxes ticked by the customer?
If yes, they can direct award without needing to do a further competition or get three quotes – **it's as simple as that!**

Please note, the customer only has to tick ONE

Q2 WHERE CAN I GET TRUSTED PROCUREMENT ADVICE?

KCS Procurement Services offers FREE procurement advice your customers can rely on. With a team of framework experts on hand to support your customers through their procurement decisions, they will provide:

- Simple steps to explain direct award
- Clarification of the framework supplier award process
- Understanding around Public Contracts Regulations 2015 compliance
- Easy-to-use template documents for direct award or further competition
- Navigation through the terms & conditions
- Plus many other procurement, framework and contract queries as they come up!

Q3 CAN I ACCESS THE FRAMEWORK?

KCS Procurement Services frameworks are open to all public sector organisations including:

- Schools and academies
- Local authorities
- Central government
- NHS
- Blue light services
- Charities

Still not sure? Get in touch with KCS Procurement Services and they will be happy to help!

Need **framework support**? Contact... **stefanie.manley@csltd.org.uk** **01622 236662**

Transforming business for the better, **together**.

KCS procurement services

ESS Education Software Solutions

Need **framework support**? Contact... **stefanie.manley@csltd.org.uk** **01622 236662**