

We stand for ambition.

University of
Kent

BUSINESS SERVICES



Business Services: your gateway to
working with the University of Kent.



Business Services at the University of Kent

Are you looking to collaborate with the University of Kent? Whether you are an individual, a company or an organisation, we offer a range of business services to support you.

At the University of Kent, we are committed to serving our communities. Our civic mission is to deliver social, educational, cultural, public and economic benefits across Kent and Medway, and actively and substantially contribute to the health, wellbeing and prosperity of our communities. In addition to excellent teaching and learning, we develop partnerships with local authorities, NHS Trusts, schools and colleges; work with local businesses and organisations to bring resources into the region and enable economic growth; build a sense of community and engagement by sharing our facilities and expertise; and work with disadvantaged groups to promote access to the university.

Our exemplars of regional contribution and impact include the Kent and Medway Medical School, the Institute for Cultural and Creative Industries, and the Centre for Higher and Degree Apprenticeships.

Join us, and realise your business ambition.

Professional development

We provide excellent learning and training opportunities for domestic and international audiences, and distinguished pathways to your professional development:

Apprenticeships

We work with employers to design and deliver apprenticeship programmes that combine practical work experience with tailored academic study, ensuring that you gain the most relevant skills and knowledge that you need to succeed in your career and advance professionally. Apprenticeships are available across different professions and career stages, and are supported by funding. Our offer includes Senior Leader, Charter Manager, Professional Economist, Technical Scientist, Policy Offer, Fundraiser and Clinical Trials Specialist.

Professional development/CPD

We design and deliver training for companies, organisations and individuals across a range of topics and industries. Our training solutions are bespoke, innovative and compliant with public sector procurement processes. Our dedicated team can help you identify your professional development needs and goals for growth, and offer you the appropriate training to meet them. We are here to help you unlock your potential, improve your business operations, and become more valuable and agile in your field.



Professional degrees

Our flexible, part-time, work-related degrees offer you the possibility to obtain a university qualification while working. Our offer covers postgraduate certificates, diplomas and Master degrees in subject areas such as healthcare, child protection, social work, teaching, philanthropy and leadership. If you are looking to professionalise your practice, get recognition for your work experience and boost your career, this option is for you.

To find out more, visit our website at kent.ac.uk/global-lifelong-learning, or email us at recruitapprenticeships@kent.ac.uk (for apprenticeships) or Eve Kalyva at e.m.kalyva@kent.ac.uk

Research and innovation

Our world-class research is tackling some of the most urgent global challenges making a significant contribution to a healthier, more sustainable and socially just world.

As our business partner, you can tap into this knowledge and expertise, technology and our state-of-the-art facilities to accelerate innovation and drive productivity and growth.

Our Research and Innovation Support team can work with you to identify funding and collaboration opportunities which could lead to a bespoke innovation project tailored to your business's budget and needs. We have over 30 years of experience and a 100% track record in successfully applying to Innovate UK's flagship Knowledge Transfer Partnership scheme, and keep abreast of local and Government funding opportunities for research and innovation. With our help, you can turn your innovative ideas into reality.

The team can also advise on technology transfer, contract research and academic consultancy services.

To find out more, visit our website at kent.ac.uk/business-and-partnerships/research-and-innovation or email us at businessrelationships@kent.ac.uk



Partnerships

If you are interested in a long term, holistic collaboration with us, a partnership might be right for you. Partnerships are a key objective of the University of Kent. They are inclusive, mutually beneficial and far-reaching, and can incorporate different types of services such as student placements, continuous professional development, research, innovation and technology transfer.

Our aim is to deliver talent, new resources, capacity, capability and innovation through a managed programme that both responds to and embraces the region's challenges and opportunities.

To discuss your partnership options further, visit our website at kent.ac.uk/business-and-partnerships or email us at businessrelationships@kent.ac.uk

Talent recruitment

The Careers & Employability Service of the University of Kent provides a range of expert services to help employers engage with and recruit our student talent. These include Graduate Careers Fairs and specialist employer fairs (eg Law Fair), online Jobs Board for graduate and part-time employment and volunteering opportunities, weekly events (online and on campus) where employers can deliver talks and workshops, and on campus promotional opportunities.

We can coordinate twelve-month academic student placements for your business or organisation (Year in Industry), summer internships and work experience, as well as bespoke industry-led student projects and other in-curriculum opportunities.

To find out more, visit our website at student.kent.ac.uk/careers or email us at hiretalent@kent.ac.uk

Entrepreneurship

ASPIRE (Accelerator for Innovation and Responsible Enterprise) is the University of Kent's space for start-up support and entrepreneurship. It supports and guides students and graduates in exploring their business ideas and developing innovative projects. ASPIRE also works with schools, colleges and other community organisations, providing engaging and inspiring workshops that cover start-up knowledge and enable the development of entrepreneurial skills and mindsets which are crucial in careers and employability.

To find out more, visit our website at kent.ac.uk/kent-business-school/facilities/aspire or email us at ASPIRE@kent.ac.uk



Philanthropy, membership and sponsorship

There are exciting opportunities to build a closer relationship with the University of Kent through our programme of Philanthropy, Membership and Sponsorship. Our strategic civic priorities provide ways to engage with the work we do in and for our communities, including:

Kent & Medway Business Summit

Headline, Session and Panel sponsorships available.

Gulbenkian Director's Circle and Sponsorships

Brand alignment, discounted staff tickets, and entertaining events around our innovative artistic programme. Sponsors can link with bOing! International Festival, our Comedy or Music Programme.

Belonging

Corporate support for Sanctuary Scholars, Care Leavers on Campus and other young people who need our extra support.

Parkinsons Centre for Integrated Therapy (PCIT)

Support our unique facility in providing a holistic programme of therapies and research for people living with Parkinsons.

Sustainability

Breathe and do at our Community Oasis Garden. In partnership with East Kent Mind, you can engage with nature and spend time together in this beautiful space, whilst supporting conservation and biodiversity projects.

To discuss the above options further, email Sam Scott at s.scott@kent.ac.uk

Facilities and venue hire

We have state-of-the-art facilities to use and hire, as well as excellent opportunities to promote your business and organisation.

Sport and fitness facilities

Open to the public and accessible throughout the year, our sport and fitness facilities include our sports centre, fitness suite, sports hall, a range of pitches (football, rugby, American football, hockey) and a combat sports area. Our Kent Sport Clinic offers a range of performance, physiotherapy and rehabilitation services; and our facilities, including the Events Arena and the Pavilion Café Bar, are available for hire.

To find out more, visit our website at kent.ac.uk/sports/facilities or email us at sportsenquiries@kent.ac.uk

Conferences and events

Our Canterbury campus has over 150 conference rooms and event spaces for hire. Our facilities range from impressive lecture theatres to performance spaces and smaller breakout meeting rooms, over 4,000 bedrooms, and a choice of restaurants and bars with banqueting options for up to 1,000. Available year-round, the Darwin Conference Suite is one of the most flexible meeting and function suites in the county, with moveable soundproof walls and a total capacity of 300 delegates. Our dedicated events team has over 30 years of experience hosting all types of events, from international residential conferences to gala dinners, and a bespoke event management service to suit every need.

To find out more, visit our website at kent.ac.uk/conferences-and-events or email us at conferences@kent.ac.uk

Kent Students' Union

We have a variety of unique and flexible spaces for private hire on campus that are perfect for networking events, meetings, workshops, corporate parties, training days, awards ceremonies, team building, recruitment centres and more. With in-house catering, tech and entertainment teams, we can create your ideal bespoke event.

What is more, we offer great opportunities for businesses to advertise and connect with the 16000+ students at Kent. We have a range of promotional activity on offer, from experiential on-site activations and digital media to sponsorship of large-scale student events such as Varsity and our famous Summer Ball.

To find out more, visit our website at ksu.co.uk, or email us at hello@eventkent.co.uk (for venue hire) or hello@sunetwork.co.uk (for promotional opportunities).

Gulbenkian Arts Centre

Gulbenkian Arts Centre is a multi-purpose high quality venue with modern facilities for a variety of events. We have three venues including a theatre, a cinema and a concert hall. Our excellent creative and technical teams ensure your event is bespoke and meets your needs. We also offer a Creative Production service (tech support/ticketing) for non-Gulbenkian hosted events.

To find out more, visit our website at thegulbenkian.co.uk or email Rebecca Brown at r.m.brown@kent.ac.uk

For more information on our business services and latest offer visit kent.ac.uk/business-services



This brochure was produced in February 2025. The University of Kent makes every effort to ensure that the information contained in its publicity materials is fair and accurate and to provide educational services as described. However, the courses, services and other matters may be subject to change. For the most up to date information, see kent.ac.uk/business-services and for full details of our terms and conditions, see kent.ac.uk/terms-and-conditions



University of Kent, The Registry, Canterbury, Kent CT2 7NZ
T: +44 (0)1227 823236 kent.ac.uk/business-services

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